Developing your Network

None of us get where we get alone. Rather, we do so by asking for help, learning from others, sharing ideas, borrowing what works, and “doing” … we do it by networking! So, get started!

Step 1: Identify three people who can help you as you develop your ideas/plans.

Step 2: Contact each person by email, phone or set up a time to meet in person.
Step 3: Develop specific questions to ask them and a statement of what help/information you need from them.

Step 4: Summarize your efforts on the attached form.

And, if you need help, identify resources, ask!
Just Do It: Start to Network

Contact #1
Name: ________________________________
Title: ________________________________
Contact Info: ________________________

What do they have to offer?

What did you ask for?

What are the next steps toward the outcomes you desire?
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Contact #2
Name: __________________________________________
Title: ___________________________________________
Contact Info: ___________________________________

What do they have to offer?

What did you ask for?

What are the next steps toward the outcomes you desire?
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Contact #3
Name: ________________________________
Title: ________________________________
Contact Info: __________________________

What do they have to offer?

What did you ask for?

What are the next steps toward the outcomes you desire?