

Investment Overview

as of Dec 3, 2024



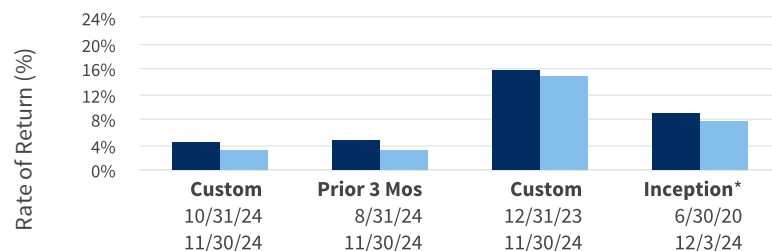
College of the Canyons

James Schramm

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Portfolio Performance

Time-Weighted (Net of Fees)



College of the Canyons	4.62%	5.04%	16.19%	9.23%
Custom Blended Benchmark 1^	3.46%	3.48%	14.96%	8.19%
S&P 500 Total Return Indx	5.87%	7.15%	28.07%	18.09%
Bloomberg U.S. Agg Bd	1.06%	(0.13%)	2.93%	(1.36%)

*Returns are annualized. ^See Additional Information for benchmark details.

Asset Growth

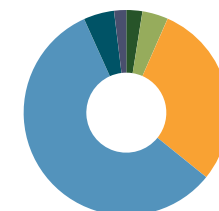
	Custom 10/31/24 11/30/24	Prior 3 Mos 8/31/24 11/30/24	Custom 12/31/23 11/30/24	Inception 6/30/20 12/3/24
Beginning Market Value	\$2,049,962.16	\$2,037,092.38	\$1,625,790.80	\$341,275.20
Contributions/ Withdrawals	\$0.00	\$4,764.32	\$231,713.51	\$1,265,445.61
Income	\$2,567.48	\$12,431.92	\$32,285.71	\$186,012.54
Change in Market Value	\$92,214.47	\$90,455.49	\$254,954.09	\$353,809.32
Ending Market Value	\$2,144,744.11	\$2,144,744.11	\$2,144,744.11	\$2,146,542.66

Investment Results	\$94,781.95	\$102,887.41	\$287,239.80	\$539,821.86
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Consolidated Accounts: xxxxx024, xxxxx887

Asset Allocation

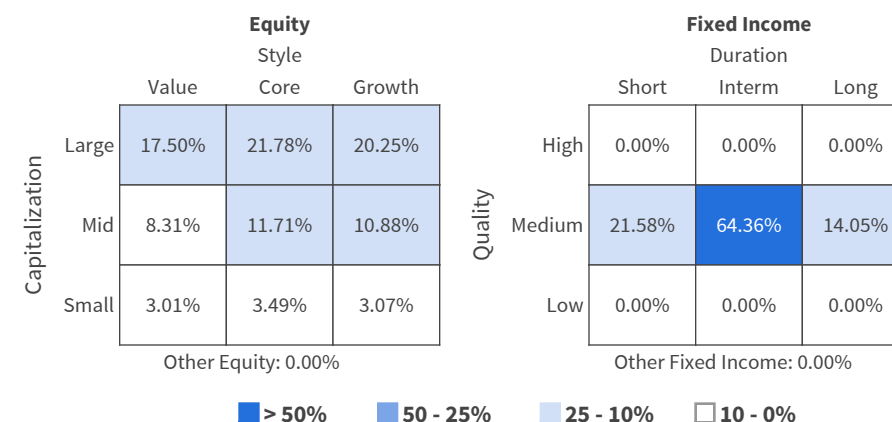
	Market Value (\$)	% of Portfolio
Cash & Cash Alternatives	141,565.39	6.60%
Cash*	54,038.75	2.52%
Cash Alternatives	87,526.64	4.08%
Fixed Income	626,894.95	29.20%
Equity	1,378,082.35	64.20%
U.S. Equity	1,233,323.14	57.46%
Non U.S. Equity	103,646.01	4.83%
Real Estate	41,103.44	1.91%
Equity Other	9.76	0.00%
Alternative Investments	0.00	0.00%
Allocation Strategies	0.00	0.00%
Non-Classified	0.00	0.00%
Total Portfolio	\$2,146,542.68	100%



Packaged products may be represented across multiple asset classes.

*\$30,321.95 is held in cash and cash sweep products

Style Analysis



Performance by Account as of Dec 3, 2024



College of the Canyons

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Performance by Account Summary

Time-Weighted (Net of Fees)

	Open Date / (Close Date)	Market Value	Custom 10/31/24 11/30/24	Prior 3 Months 8/31/24 11/30/24	Custom 12/31/23 11/30/24	Last 12 Months 11/30/23 11/30/24	Custom 6/30/24 11/30/24	Since Inception* Inception 12/3/24
College of the Canyons Foundation 1 // xxxxx024	7/17/20	\$1,257,505.34	4.63%	5.06%	16.15%	20.77%	9.32%	8.29%
College of the Canyons Foundation 2 // xxxxx887	6/30/20	\$889,037.32	4.62%	5.02%	16.26%	22.07%	9.45%	9.31%
Total Portfolio	6/30/20	\$2,146,542.66	4.62%	5.04%	16.19%	21.30%	9.37%	9.23%

*Returns are annualized for periods greater than one year.

Performance by Account as of Dec 3, 2024



College of the Canyons

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Performance by Account Detail

Consolidated Review

Inception: 6/30/20

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending	Investment Results	Time-Weighted (Net of Fees) Performance
Custom 10/31/24-11/30/24	\$2,049,962.16	\$0.00	\$2,567.48	\$92,214.47	\$2,144,744.11	\$94,781.95	4.62%
Prior 3 Months 8/31/24-11/30/24	\$2,037,092.38	\$4,764.32	\$12,431.92	\$90,455.49	\$2,144,744.11	\$102,887.41	5.04%
Custom 12/31/23-11/30/24	\$1,625,790.80	\$231,713.51	\$32,285.71	\$254,954.09	\$2,144,744.11	\$287,239.80	16.19%
Last 12 Months 11/30/23-11/30/24	\$1,238,170.91	\$554,017.29	\$40,014.19	\$312,541.72	\$2,144,744.11	\$352,555.91	21.30%
Custom 6/30/24-11/30/24	\$1,916,111.33	\$46,034.54	\$17,487.93	\$165,110.30	\$2,144,744.11	\$182,598.23	9.37%
Since Inception* 6/30/20-12/3/24	\$341,275.20	\$1,265,445.61	\$186,012.54	\$353,809.32	\$2,146,542.66	\$539,821.86	9.23%

*Returns are annualized for periods greater than one year.

College of the Canyons Foundation 1 // xxxxx024

Inception: 7/17/20

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending	Investment Results	Time-Weighted (Net of Fees) Performance
Custom 10/31/24-11/30/24	\$1,200,721.38	\$0.00	\$1,818.93	\$53,737.35	\$1,256,277.66	\$55,556.28	4.63%
Prior 3 Months 8/31/24-11/30/24	\$1,193,206.77	\$2,627.94	\$6,610.53	\$53,832.42	\$1,256,277.66	\$60,442.95	5.06%
Custom 12/31/23-11/30/24	\$948,433.36	\$139,765.50	\$19,971.24	\$148,107.56	\$1,256,277.66	\$168,078.80	16.15%
Last 12 Months 11/30/23-11/30/24	\$589,824.74	\$465,484.54	\$24,284.01	\$176,684.37	\$1,256,277.66	\$200,968.38	20.77%
Custom 6/30/24-11/30/24	\$1,116,101.33	\$33,899.07	\$11,207.54	\$95,069.72	\$1,256,277.66	\$106,277.26	9.32%
Since Inception* 7/17/20-12/3/24	\$457,231.92	\$501,560.65	\$100,848.22	\$197,864.55	\$1,257,505.34	\$298,712.77	8.29%

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Consolidated Accounts: xxxxx024, xxxxx887

Created on 12/4/24
Page 3 of 8

Performance by Account as of Dec 3, 2024



College of the Canyons

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Performance by Account Detail

College of the Canyons Foundation 2 // xxxxx887
Inception: 6/30/20

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending	Investment Results	Time-Weighted (Net of Fees) Performance
Custom 10/31/24-11/30/24	\$849,240.78	\$0.00	\$748.55	\$38,477.12	\$888,466.44	\$39,225.67	4.62%
Prior 3 Months 8/31/24-11/30/24	\$843,885.61	\$2,136.38	\$5,821.39	\$36,623.07	\$888,466.44	\$42,444.46	5.02%
Custom 12/31/23-11/30/24	\$677,357.44	\$91,948.01	\$12,314.47	\$106,846.52	\$888,466.44	\$119,160.99	16.26%
Last 12 Months 11/30/23-11/30/24	\$648,346.17	\$88,532.75	\$15,730.18	\$135,857.34	\$888,466.44	\$151,587.52	22.07%
Custom 6/30/24-11/30/24	\$800,010.00	\$12,135.47	\$6,280.39	\$70,040.59	\$888,466.44	\$76,320.98	9.45%
Since Inception* 6/30/20-12/3/24	\$341,275.20	\$306,653.04	\$85,164.32	\$155,944.77	\$889,037.32	\$241,109.09	9.31%

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Performance by Year as of Dec 3, 2024



College of the Canyons

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	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	Time-Weighted (Net of Fees) Performance	Annualized*
Total Portfolio	\$341,275.20	\$1,265,445.61	\$186,012.54	\$353,809.32	\$2,146,542.66	\$539,821.86		9.23%
Year to Date (12/31/2023 - 12/03/2024)	\$1,625,790.80	\$231,713.51	\$33,705.04	\$255,333.31	\$2,146,542.66	\$289,038.35	16.29%	9.23%
2023	\$1,093,370.55	\$352,582.36	\$26,985.35	\$152,852.54	\$1,625,790.80	\$179,837.89	15.15%	7.09%
2022	\$1,317,036.81	(\$2,707.24)	\$30,280.02	(\$251,239.04)	\$1,093,370.55	(\$220,959.02)	(16.92%)	4.03%
2021	\$1,155,068.37	\$37,278.84	\$68,884.15	\$55,805.45	\$1,317,036.81	\$124,689.60	10.42%	20.81%
2020 (6/30/2020 - 12/31/2020)	\$341,275.20	\$646,578.14	\$26,157.98	\$141,057.05	\$1,155,068.37	\$167,215.03	20.36%	20.36%

*Returns are annualized for periods greater than one year.

Additional Information Regarding This Report



College of the Canyons

James Schramm

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This report should not be used as a substitute for your monthly statement, 1099 or to determine taxability. Changes in tax laws may occur at any time and could have a substantial impact upon each person's situation. While we are familiar with the tax provisions of the issues presented herein, we are not qualified to render advice on tax or legal matters. The information in this report has been obtained from sources that we believe to be reliable, but cannot be guaranteed.

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The account listing may or may not include all of your accounts with Raymond James Financial Services, Inc. This report is comprised of data from the following accounts: xxxxx024, xxxxx887

Report ID: a_731336_1733288400000_1733339150858000_00001of00001-CBM

Performance

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The current performance may be lower or higher than the performance data quoted. It is not possible to invest directly in an index.

Performance is depicted using the Time-Weighted method for the entire period.

Time-Weighted - The geometric (compounded) return measured on the basis of periodic market valuations of assets. If applicable, the return includes the effects of leverage. Unlike the dollar-weighted method, it minimizes the impact of cash flows on the rate of return; however, in principle it requires valuations to be made on the occasion of each cash flow. Approximation to this measure can be obtained by prorating cash flows to successive valuation points or by computing internal rates of return between valuation points. If there are no interim cash flows, the time-weighted return, compounded annually determines the entire value of an investment.

Returns are calculated net of fees.

Annualized refers to the annualized return from the inception date of the account, or the selected beginning date when using the date-to-date functionality.

The inception date indicates the date of account or household initiation in the Portfolio Performance system. This date may not match the date the account was opened.

Managed Account Performance- In order for managers to track real time cash in managed AMS accounts, certain activity may not reflect the actual transaction dates and market values may differ

from what is reported on client statements. The Time-Weighted Total Equity and Time-Weighted All Cash returns are the same for these accounts.

All performance figures exclude unpriced securities (including securities of indeterminate value), limited partnerships (other than limited partnerships classified as Alternative Investments and appearing in that section of your statement).

Dividends are not guaranteed and will fluctuate.

The CFA Institute has not been involved with the preparation or review of this statement.

Accounts that have been closed may be included in the consolidated performance report. When closed accounts are included in the consolidated report, the performance report will only include information for the time period the account was active during the consolidated performance reporting time period.

Accounts with Real Time Cash may have cash values updated throughout the day, note that this may cause a difference in account values between performance and holdings reports.

Securities Information

Non-proprietary annuity values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Raymond James Certificates of Deposit values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Additional Information Regarding This Report



College of the Canyons

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Values include accrued income. Values are based on trade date accounting method.

Morningstar equity information as of (December 03, 2024)

Morningstar mutual fund and annuity information as of (November 11, 2024)

Morningstar 529 information as of (November 19, 2024)

Raymond James and Morningstar data are subject to the availability of the fund filings as well as internal analysis and may not represent real-time allocations.

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This analysis is for informational purposes only and is intended to be used as part of a complete portfolio review with your financial advisor. The data provided in the asset allocation analysis is subject to inherent limitations and is not guaranteed to represent actual asset class exposure(s) within your account(s) at the time of calculation. See raymondjames.com/asset-allocation/faq to learn more. Raymond James and Morningstar data are subject to the availability of fund filings as well as internal analysis and may not represent real-time allocations.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although these funds seek to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in them.

Short positions and negative cash values are not included in the allocation.

While sources used for pricing publicly traded securities are considered reliable, the prices displayed on your statement may be based on actual trades, bid/ask information or vendor evaluations. As such, the prices displayed on your statement may or may not reflect actual trade prices you would receive in the current market. Pricing for non-publicly traded securities is obtained from a variety of sources, which may include issuer-provided information. Raymond James does not guarantee the accuracy, reliability, completeness or attainability of this information. Investment decisions should be made only after contacting your Financial Advisor.

Within certain packaged products (for example, open-ended mutual funds, closed-ended mutual funds

and exchange traded funds), any fixed income security held in the product portfolio is affected by several risks, including, without limitation, interest rate, prepayment, and credit related risks. Any rise (fall) in interest rates may reduce (increase) the value of the investment. An overview of these and other risks is available at raymondjames.com, finra.org, emma.msrb.org, and investigatingbonds.com.

Packaged products may be represented across multiple asset classes.

Additional Information Regarding This Report



College of the Canyons

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Benchmark Information

Bloomberg U.S. Agg Bd - The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

S&P 500 Total Return Indx - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

Custom Blended Benchmark 1

S&P 500 Total Return Indx 50%, Bloomberg U.S. Agg Bd 50% - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

Investment Overview as of Dec 3, 2024

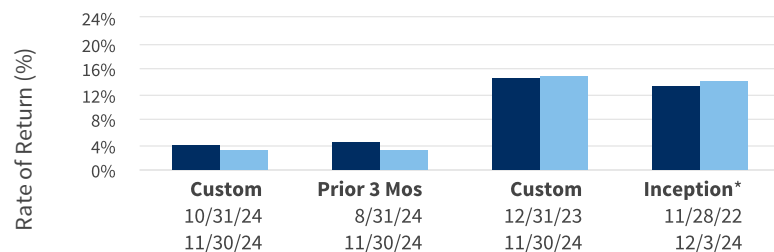


Manvi Trust - COCF // xxxxx757

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Portfolio Performance

Time-Weighted (Net of Fees)



Manvi Trust - COCF	4.05%	4.57%	14.93%	13.64%
Custom Blended Benchmark 1^	3.46%	3.48%	14.96%	14.29%
S&P 500 Total Return Indx	5.87%	7.15%	28.07%	25.24%
Bloomberg U.S. Agg Bd	1.06%	(0.13%)	2.93%	4.00%

*Returns are annualized. ^See Additional Information for benchmark details.

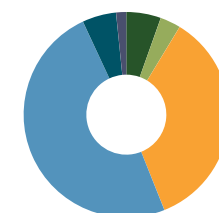
Asset Growth

	Custom 10/31/24 11/30/24	Prior 3 Mos 8/31/24 11/30/24	Custom 12/31/23 11/30/24	Inception 11/28/22 12/3/24
Beginning Market Value	\$701,368.15	\$696,347.62	\$639,511.04	\$582,056.25
Contributions/ Withdrawals	\$0.00	\$1,561.35	(\$4,729.36)	(\$19,114.83)
Income	\$2,113.56	\$4,603.29	\$13,804.71	\$32,783.86
Change in Market Value	\$26,316.19	\$27,285.64	\$81,211.51	\$134,856.11
Ending Market Value	\$729,797.90	\$729,797.90	\$729,797.90	\$730,581.39

Investment Results	\$28,429.75	\$31,888.93	\$95,016.22	\$167,639.97
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Asset Allocation

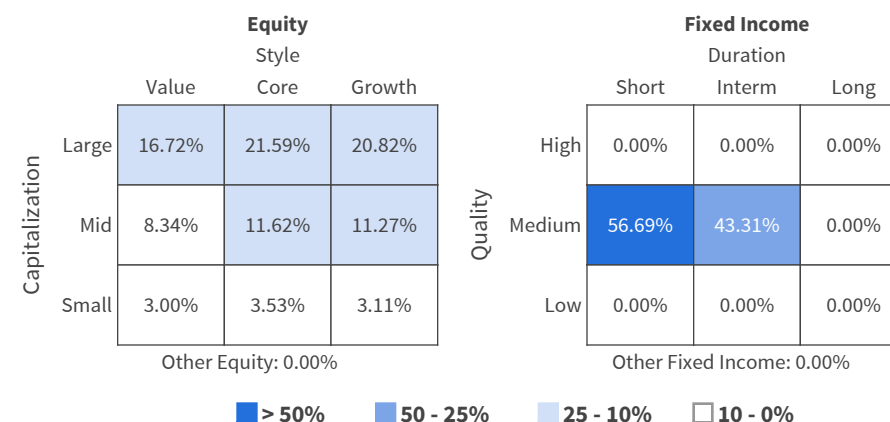
	Market Value (\$)	% of Portfolio
Cash & Cash Alternatives	63,560.29	8.70%
Cash*	39,908.97	5.46%
Cash Alternatives	23,651.32	3.24%
Fixed Income	257,529.75	35.25%
Equity	409,491.35	56.05%
U.S. Equity	358,734.31	49.10%
Non U.S. Equity	39,048.28	5.34%
Real Estate	11,705.75	1.60%
Equity Other	3.01	0.00%
Alternative Investments	0.00	0.00%
Allocation Strategies	0.00	0.00%
Non-Classified	0.00	0.00%
Total Portfolio	\$730,581.40	100%



Packaged products may be represented across multiple asset classes.

*\$32,298.93 is held in cash and cash sweep products

Style Analysis



Performance by Account as of Dec 3, 2024



Manvi Trust - COCF // xxxxx757

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Performance by Account Summary

Time-Weighted (Net of Fees)

	Open Date / (Close Date)	Market Value	Custom 10/31/24 11/30/24	Prior 3 Months 8/31/24 11/30/24	Custom 12/31/23 11/30/24	Last 12 Months 11/30/23 11/30/24	Custom 6/30/24 11/30/24	Since Inception* 11/28/22 12/3/24
Manvi Trust - COCF // xxxxx757	11/28/22	\$730,581.39	4.05%	4.57%	14.93%	20.17%	8.47%	13.64%
Total Portfolio	11/28/22	\$730,581.39	4.05%	4.57%	14.93%	20.17%	8.47%	13.64%

**Returns are annualized for periods greater than one year.*

Performance by Account as of Dec 3, 2024



Manvi Trust - COCF // xxxxx757

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Performance by Account Detail

Manvi Trust - COCF // xxxxx757

Inception: 11/28/22

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending	Investment Results	Time-Weighted (Net of Fees) Performance
Custom 10/31/24-11/30/24	\$701,368.15	\$0.00	\$2,113.56	\$26,316.19	\$729,797.90	\$28,429.75	4.05%
Prior 3 Months 8/31/24-11/30/24	\$696,347.62	\$1,561.35	\$4,603.29	\$27,285.64	\$729,797.90	\$31,888.93	4.57%
Custom 12/31/23-11/30/24	\$639,511.04	(\$4,729.36)	\$13,804.71	\$81,211.51	\$729,797.90	\$95,016.22	14.93%
Last 12 Months 11/30/23-11/30/24	\$615,721.30	(\$8,918.61)	\$17,541.57	\$105,453.64	\$729,797.90	\$122,995.21	20.17%
Custom 6/30/24-11/30/24	\$677,618.25	(\$4,729.36)	\$5,558.17	\$51,350.84	\$729,797.90	\$56,909.01	8.47%
Since Inception* 11/28/22-12/3/24	\$582,056.25	(\$19,114.83)	\$32,783.86	\$134,856.11	\$730,581.39	\$167,639.97	13.64%

*Returns are annualized for periods greater than one year.

Performance by Year as of Dec 3, 2024



Manvi Trust - COCF // xxxxx757

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	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	Time-Weighted (Net of Fees) Performance	Annualized*
Total Portfolio	\$582,056.25	(\$19,114.83)	\$32,783.86	\$134,856.11	\$730,581.39	\$167,639.97		13.64%
Year to Date (12/31/2023 - 12/03/2024)	\$639,511.04	(\$4,729.36)	\$15,611.41	\$80,188.30	\$730,581.39	\$95,799.71	15.06%	13.64%
2023	\$581,445.72	(\$14,385.47)	\$17,773.90	\$54,676.89	\$639,511.04	\$72,450.79	12.61%	11.40%
2022 (11/28/2022 - 12/31/2022)	\$582,056.25	\$0.00	(\$601.45)	(\$9.08)	\$581,445.72	(\$610.53)	(0.10%)	(0.10%)

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Additional Information Regarding This Report



Manvi Trust - COCF // xxxxx757

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Report ID: a_731336_1733288400000_1733339416665000_00001of00001-CBM

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Time-Weighted - The geometric (compounded) return measured on the basis of periodic market valuations of assets. If applicable, the return includes the effects of leverage. Unlike the dollar-weighted method, it minimizes the impact of cash flows on the rate of return; however, in principle it requires valuations to be made on the occasion of each cash flow. Approximation to this measure can be obtained by prorating cash flows to successive valuation points or by computing internal rates of return between valuation points. If there are no interim cash flows, the time-weighted return, compounded annually determines the entire value of an investment.

Returns are calculated net of fees.

Annualized refers to the annualized return from the inception date of the account, or the selected beginning date when using the date-to-date functionality.

The inception date indicates the date of account or household initiation in the Portfolio Performance system. This date may not match the date the account was opened.

Managed Account Performance- In order for managers to track real time cash in managed AMS accounts, certain activity may not reflect the actual transaction dates and market values may differ

from what is reported on client statements. The Time-Weighted Total Equity and Time-Weighted All Cash returns are the same for these accounts.

All performance figures exclude unpriced securities (including securities of indeterminate value), limited partnerships (other than limited partnerships classified as Alternative Investments and appearing in that section of your statement).

Dividends are not guaranteed and will fluctuate.

The CFA Institute has not been involved with the preparation or review of this statement.

Accounts that have been closed may be included in the consolidated performance report. When closed accounts are included in the consolidated report, the performance report will only include information for the time period the account was active during the consolidated performance reporting time period.

Accounts with Real Time Cash may have cash values updated throughout the day, note that this may cause a difference in account values between performance and holdings reports.

Securities Information

Non-proprietary annuity values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Raymond James Certificates of Deposit values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Additional Information Regarding This Report



Manvi Trust - COCF // xxxxx757

James Schramm
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Values include accrued income. Values are based on trade date accounting method.

Morningstar equity information as of (December 03, 2024)

Morningstar mutual fund and annuity information as of (November 11, 2024)

Morningstar 529 information as of (November 19, 2024)

Raymond James and Morningstar data are subject to the availability of the fund filings as well as internal analysis and may not represent real-time allocations.

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This analysis is for informational purposes only and is intended to be used as part of a complete portfolio review with your financial advisor. The data provided in the asset allocation analysis is subject to inherent limitations and is not guaranteed to represent actual asset class exposure(s) within your account(s) at the time of calculation. See raymondjames.com/asset-allocation/faq to learn more. Raymond James and Morningstar data are subject to the availability of fund filings as well as internal analysis and may not represent real-time allocations.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although these funds seek to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in them.

Short positions and negative cash values are not included in the allocation.

While sources used for pricing publicly traded securities are considered reliable, the prices displayed on your statement may be based on actual trades, bid/ask information or vendor evaluations. As such, the prices displayed on your statement may or may not reflect actual trade prices you would receive in the current market. Pricing for non-publicly traded securities is obtained from a variety of sources, which may include issuer-provided information. Raymond James does not guarantee the accuracy, reliability, completeness or attainability of this information. Investment decisions should be made only after contacting your Financial Advisor.

Within certain packaged products (for example, open-ended mutual funds, closed-ended mutual funds

and exchange traded funds), any fixed income security held in the product portfolio is affected by several risks, including, without limitation, interest rate, prepayment, and credit related risks. Any rise (fall) in interest rates may reduce (increase) the value of the investment. An overview of these and other risks is available at raymondjames.com, finra.org, emma.msrb.org, and investigatingbonds.com.

Packaged products may be represented across multiple asset classes.

Additional Information Regarding This Report



Manvi Trust - COCF // xxxxx757

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Benchmark Information

Bloomberg U.S. Agg Bd - The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

S&P 500 Total Return Indx - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

Custom Blended Benchmark 1

S&P 500 Total Return Indx 50%, Bloomberg U.S. Agg Bd 50% - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.



**College of the Canyons Foundation
Financial Statements
Fiscal Year 2024-2025
Period Ending: November 30, 2024**

Table of Contents

Financial Statements Overview	1
Financial Statements:	
Fund 82 - Program Fund	5
Fund 83 - Capital Campaigns Fund	6
Fund 84 - Expendable Scholarships Fund	7
Fund 85 - Major Gifts Fund	8
Fund 86 - Endowed Scholarships Fund	9
Fund 87 - Endowments Other Fund	10
Fund 88 - California Community Colleges Scholarship Awards Fund	11
Fund 89 - California Community Colleges Scholarship Endowment Fund	11
Disbursement Report - Fund 81	12
Disbursement Report - Fund 82 to Fund 89	14

College of the Canyons Foundation

Financial Statements Overview

Period Ending: November 30, 2024

Overview

The Adopted Budget included revenues of \$267,700 and expenses of \$267,500, with net revenue of \$200.

As of November 30, 2024, we are 42% of the way through the fiscal year. Both revenues and expenses are tracking below budget with revenues of \$82,128 at 31% and expenses of \$70,395 at 26% bringing the net revenue to \$11,733.

2024-25	Adopted Budget	YTD Actuals	Variance to Adopted Budget	Actuals as a % of Budget
Revenues	\$267,700	\$82,128	(\$185,572)	31%
Expenses	(\$267,500)	(\$70,395)	\$197,105	26%
Net Revenue	\$200	\$11,733	\$11,533	

Revenues

Revenues are at 31% of budget with the Golf Tournament held in October 2024 and Silver Spur scheduled for Spring 2025.

Below are highlights of year to date revenues:

	Adopted Budget	Current Budget	11/30/2024 Actuals	Variance of 11/30/24 Actuals to Current Budget	% to Current Budget
• Interest/Dividends: 1st Qtr bank interest; LACOE interest delayed	\$5,000	\$5,000	\$4	(\$4,996)	0%
• Change in Life Insurance Cash Value: Annual year end adjustment from insurance statements	\$4,000	\$4,000	\$0	(\$4,000)	0%
• Change in Irrevocable Planned Gift Value: Annual year end adjustment from IRS table	\$700	\$700	\$0	(\$700)	0%
• Interfund Transfers: Fund 82 interest sweep	\$30,000	\$30,000	\$0	(\$30,000)	0%
• Interfund Transfers-Admin Fees: Admin fee on donations of \$20,000 and over	\$5,000	\$5,000	\$0	(\$5,000)	0%
• Annual Fund Appeal: Letters sent November 2024. Spring appeals will be sent in 2025 to all constituents: alumni, board members, community members and friends.	\$15,000	\$15,000	\$1,150	(\$13,850)	8%
• Development Fundraising: Community donations/payroll deductions	\$4,000	\$4,000	\$515	(\$3,485)	13%
• Alumni Development: Alumni outreach/events: Alumni Banner event held November 2024	\$4,000	\$4,000	\$0	(\$4,000)	0%
Subtotal	67,700	67,700	1,669	(66,031)	2%
Special Events					
• Golf Tournament: Event held November 2024	\$70,000	\$70,000	\$74,235	\$4,235	106%
• Chancellor's Circle: New memberships/renewals; Event TBD	\$50,000	\$50,000	\$6,224	(\$43,776)	12%
• Silver Spur: Event to be held Spring 2025	\$80,000	\$80,000	\$0	(\$80,000)	0%
Special Events Subtotal	\$200,000	\$200,000	\$80,459	(\$119,541)	40%
REVENUES TOTAL	\$267,700	\$267,700	\$82,128	(\$185,572)	31%

College of the Canyons Foundation

Financial Statements Overview

Period Ending: November 30, 2024

Expenses

Expenses are at 26% of budget with a number of variances both above and below budget due to timing. Below are highlights of year to date expenses:

	Adopted Budget	Current Budget	11/30/24 Actuals	Variance of 11/30/24 Actuals to Current Budget	% to Current Budget
• Salaries & Benefits					
o Classified Employee (Inc. Benefits): Payroll for Event Coordinator - position is currently vacant	\$88,000	\$88,000	\$0	(\$88,000)	0%
o Short Term Employee (Inc. Benefits): Payroll for hourly employee	\$0	\$0	\$1,971	\$1,971	n/a
o Contract Services: Temporary staff through Street Consulting	\$0	\$0	\$11,771	\$11,771	n/a
Salaries & Benefits Subtotal:	\$88,000	\$88,000	\$13,742	(\$74,258)	16%
• Development Fundraising					
o Contract Services: Raisers Edge NXT subscription	\$11,200	\$11,200	\$5,250	(\$5,950)	47%
o Mileage: No expenses to date	\$500	\$500	\$0	(\$500)	0%
o Conferences: No expenses to date	\$2,000	\$2,000	\$0	(\$2,000)	0%
o Event/Meeting Attendance: Networking events: SCV Economic Outlook	\$2,000	\$2,000	\$450	(\$1,550)	23%
o Memberships: SCV Chamber of Commerce	\$800	\$800	\$190	(\$610)	24%
o Advertising/Marketing: Constant Contact subscription	\$5,200	\$5,200	\$1,112	(\$4,088)	21%
o Board Designated: No expenses to date; Programs TBD	\$5,000	\$5,000	\$0	(\$5,000)	0%
o Other Expenses: Meetings and donor recognitions	\$9,500	\$9,500	\$1,051	(\$8,449)	11%
o Alumni Development: Insurance for Alumni Banner event and Board Holiday party	\$4,000	\$4,000	\$492	(\$3,508)	12%
o Planned Giving: No expenses to date	\$4,000	\$4,000	\$0	(\$4,000)	0%
Development Fundraising Subtotal:	\$44,200	\$44,200	\$8,545	(\$35,655)	19%
• General Operations					
o Office Supplies: General office supplies	\$1,500	\$1,500	\$543	(\$957)	36%
o Contract Services: Financial advisor fees	\$15,000	\$15,000	\$6,061	(\$8,939)	40%
o Mileage: No expenses to date	\$200	\$200	\$0	(\$200)	0%
o Postage: No expenses to date	\$600	\$600	\$0	(\$600)	0%
o Other Expenses: Bank fees, payroll fees, and board development/member meetings	\$5,500	\$5,500	\$405	(\$5,095)	7%
o Credit Card Fees: Merchant fees from July - November	\$8,000	\$8,000	\$3,855	(\$4,145)	48%
General Operations Subtotal:	\$30,800	\$30,800	\$10,864	(\$19,936)	35%
• Special Events					
o Golf Tournament: Event held October 2024	\$40,000	\$40,000	\$34,139	(\$5,861)	85%
o Chancellor's Circle: New memberships/renewals; Event TBD	\$18,000	\$18,000	\$105	(\$17,895)	1%
o Silver Spur: Event to be held Spring 2025	\$45,000	\$45,000	\$0	(\$45,000)	0%
o Scholarly Presentation: Event held November 2024	\$1,500	\$1,500	\$3,000	\$1,500	200%
Special Events Subtotal:	\$104,500	\$104,500	\$37,244	(\$67,256)	36%
EXPENSES TOTAL	\$267,500	\$267,500	\$70,395	(\$197,105)	26%
NET REVENUE	\$200	\$200	\$11,733	\$11,533	

College of the Canyons Foundation

Financial Statements Overview

Period Ending: November 30, 2024

Special Events/Fundraising

Golf Tournament – Event held October 28, 2024						
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget	% of Budget	Net income \$10,096 above budget; Expenses pending
Donor Contributions	\$70,000	\$70,000	\$74,235	\$4,235	106%	<u>Projections</u> \$74,235 Revenue
Expenses	(\$40,000)	(\$40,000)	(\$34,139)	\$5,861	85%	(\$40,000) Expenses
Net Income	\$30,000	\$30,000	\$40,096	\$10,096	134%	\$34,235 Net Income

Chancellor's Circle – Ongoing new memberships/renewals; Event TBD						
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget	% of Budget	Event to be determined
Donor Contributions	\$50,000	\$50,000	\$6,224	(\$43,776)	12%	
Expenses	(\$18,000)	(\$18,000)	(\$105)	\$17,895	1%	
Net Income	\$32,000	\$32,000	\$6,119	(\$25,881)	19%	

Silver Spur – Event to be held Spring 2025						
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget	% of Budget	No activity to date
Donor Contributions	\$80,000	\$80,000	\$0	(\$80,000)	0%	
Expenses	(\$45,000)	(\$45,000)	\$0	\$45,000	0%	
Net Income	\$35,000	\$35,000	\$0	(\$35,000)	0%	

Scholarly Presentation – Event held November 21, 2024						
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget	% of Budget	Expenses for presenter fees
Expenses	(\$1,500)	(\$1,500)	(\$3,000)	(\$1,500)	200%	

Fund/Cash Balance Reconciliation

• Budgeted Beginning Fund Balance at 7/1/24:	\$314,102	
• Fair Market Value Adjustment:	\$7,018	
• Net Revenue Above Budget at 11/30/24:	\$11,733	
	<u>Fund Balance at 11/30/24</u>	\$332,853 124%
• Fund Balance at 11/30/24:	\$332,853	
• Donated Life Insurance Cash Value: From annual statements (Booked at 6/30/11 per VTD, adjusted annually per insurance statements)	(\$99,181)	
• Irrevocable Planned Gift: Valued using IRS NPV rate calculation (Booked 6/30/21 per Eide Bailey, will be adjusted annually)	(\$33,290)	
	<u>Discretionary Cash Balance at 11/30/24</u>	\$200,382 75%

College of the Canyons Foundation

Financial Statements Overview

Period Ending: November 30, 2024

Fund Balances

Fund	Fund Description	Beginning Fund Balance at 7/1/24	Ending Fund Balance at 11/30/24	YTD Variance
Fund 81	Operating Fund	\$314,102	\$332,853	\$18,751
Fund 82	Program Fund	\$1,958,121	\$2,058,642	\$100,521
Fund 83	Capital Campaigns	\$9	\$9	\$0
Fund 84	Expendable Scholarships	\$662,273	\$730,428	\$68,155
Fund 85	Major Gifts	\$4,674	\$4,858	\$184
Fund 86	Endowed Scholarships	\$1,270,067	\$1,272,153	\$2,086
Fund 87	Endowments	\$1,047,070	\$1,058,807	\$11,737
Fund 88	OSHER - CCC Scholarships	\$247,838	\$231,578	(\$16,260)
Fund 89	OSHER - CCC Endowments	\$1,041,613	\$1,041,613	\$0
Total for Funds 81 - 89		\$6,545,767	\$6,730,941	\$185,174

Raymond James Investments

November 30, 2024			
	Endowed Scholarships (Fund 86) <i>Inception Date: 6/17/15</i>	Other Endowments (Fund 87) <i>Inception Date: 12/18/14</i>	Sati & Ram Manvi Trust (Fund 86) <i>Inception Date: 11/30/22</i>
Original Contributions	\$280,000	\$380,000	\$582,056
Total Contributions Life to Date	\$683,482	\$961,762	\$582,056
Investment Value at 6/30/24	\$797,494	\$1,111,142	\$675,364
Additional Contributions in 2024-25	\$265	\$0	\$0
Investment Value at 11/30/24	\$885,913	\$1,252,765	\$726,745
Unrealized Gain			
Life to Date			
Net Gain(Loss)	\$202,431	\$291,003	\$144,689
Percent Increase/(Decrease)	29.62%	30.26%	24.86%
Fiscal Year to Date 7/1/24 - 11/30/24			
Unrealized Gain/(Loss)	\$88,154	\$141,623	\$51,381
Percent Increase/(Decrease)	5.44%	8.34%	8.83%
Realized Dividends	(Fund 84 - LACOE)	(Fund 82 - LACOE)	(Fund 84 - LACOE)
Life to Date Dividends at 6/30/24	\$148,004	\$174,010	\$23,498
Fiscal Year to Date 7/1/24 - 11/30/24			
Dividends Received	\$0	\$0	\$0
Realized Dividends Total at 11/30/24	\$148,004	\$174,010	\$23,498

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 82 - Program Fund:

Instructional Programs, various Campus Departments and Clubs, and Athletic Support

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Amount of Fund Raising Goal over(under)	% of Fundraising Goal Achieved
<u>Revenues</u>				
Interest Income and Other				
LACOE Interest- Programmatic Funds (82)	-	(1.30)	(1.30) a	
LACOE Interest - Endowments Other** (87)	-	(0.01)	(0.01) b	
Dividends/Realized Gains - Endowments Other** (87)	-	-	- b	
Unrealized Gains/Losses (87)	-	-	- b	
Transfer to POA from PAC Endowment Interest	-	3,000.00	3,000.00	
Subtotal: Interest Income and Other	-	2,998.69	2,998.69	
Foundation Fundraising Programs				
Advanced Technology Center	1,000,000.00	-	(1,000,000.00)	
BANC - Basic Needs Center	72,500.00	1,424.00	(71,076.00)	1.96%
Chancellor's Circle Mini Grant Program	-	-	-	
Cougar Club	-	-	-	
Cougars Care Emergency Grant	10,000.00	125.00	(9,875.00)	
Dr. Van Hook Innovation Award	-	-	-	
Patrons of the Arts	25,000.00	5,041.71	(19,958.29)	20.17%
Roger Van Hook Raising the Bar	25,000.00	470.00	(24,530.00)	1.88%
Subtotal: Foundation Supported Programs	1,132,500.00	7,060.71	(1,125,439.29)	0.62%
General Programs				
All Other Instructional Programs	55,000.00	23,050.09	(31,949.91)	41.91%
All Other Campus Depts/Clubs	100,000.00	24,215.60	(75,784.40)	24.22%
Athletics - all teams	10,000.00	30,303.85	20,303.85	303.04%
Subtotal: General Programs	165,000.00	77,569.54	(87,430.46)	47.01%
Subtotal Fundraising and General Programs	1,297,500.00	84,630.25	(1,212,869.75)	6.52%
Total Revenues	1,297,500.00	87,628.94	(1,209,871.06)	6.75%

Expenses

Instructional Programs - Expenses	13,530.65
Campus Depts/Clubs - Expenses	46,086.77
Athletics - Expenses	420.00
Interest - PAC Endowment	-
Transfer from PAC Endowment Interest to POA	3,000.00
Total Expenses	63,037.42
Net Income	24,591.52

Fund Balance Summary

Beginning Fund Balance	1,958,120.58
Net Income/(Loss)	24,591.52
Fair Market Value Adj on Cash in County	75,930.00
Ending Fund Balance	2,058,642.10 *

***Fund Balance**

Foundation Fundraising Programs	608,024.06
General Programs	1,450,618.04
	2,058,642.10

***Fund Balance by Balance Sheet Accounts**

Cash from Donations	1,638,691.14
Cash from Interest Earned at LACOE	125,975.42
Unrealized Gain/(Loss) - Fund 87 Endowment Invested at Raymond James	149,380.21
Board Designated - Roger Van Hook Raising the Bar	23,649.00
Interest Receivable	-
Pledges Receivable	90,946.33
Accounts Receivable	30,000.00
	2,058,642.10

** Due to FAS117-1, all Fund 87 (Endowed Other) accumulated interest and current year interest earnings are recorded in Fund 82, a temporarily restricted fund.

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 83 - Capital Campaigns Fund:

Funds donated to assist with the construction of capital projects

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Remaining Fund Raising Goal vs YTD
<u>Revenues</u>			
LACOE Interest	-	-	
Total Revenues	-	-	-
<u>Expenses</u>			
Capital Campaign	-	-	
Total Expenses	-	-	
Net Income	-	-	

Fund Balance Summary

Beginning Fund Balance	8.78
Net Income	-
Ending Fund Balance	8.78 *

***Fund Balance Summary by Balance Sheet Accounts**

Cash	8.78
Interest Receivables	-
Ending Fund Balance	8.78

***Fund Balance Summary by Campaign**

Culinary Contributions from inception to date	897,883.99	**
Interest Earned	6,056.21	
Pledge Discounts/Bank Fees/Pledge Allowance	(4,541.50)	
Admin Fees	(32,750.00)	
Funds Transferred to District for Construction	(866,639.92)	
Ending Fund Balance	8.78	

** Note that Fund 81 also provided \$50,000 to the District through Board Designated

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 84 - Expendable Scholarships Fund:

Scholarships are awarded from the principal balance of the fund. Donors may establish these funds with a minimum gift of \$500 or may pledge to designate a scholarship with a gift of \$100 and make pledge payments to build it to \$500 within 12 months. Donors may elect to maintain these funds over time by making continuing gifts. Note that this fund also includes Osher Expendable Scholarships from the initial Osher gift to FCCC.

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Remaining Fund Raising Goal vs YTD
<u>Revenues</u>			
LACOE Interest - Expendable Scholarships	-	(0.73)	
LACOE Interest - Endowed Scholarships ****(86)	-	-	
Donor Contributions to Scholarships			
External 3rd Party Scholarships**	65,000.00	169,642.92	-
Osher Expendable Scholarships	-	10,875.00	
All Other New & Existing Expendable Scholarships	150,000.00	48,888.17	(101,111.83)
Total Revenues	215,000.00	229,405.36	-
<u>Expenses</u>			
External 3rd Party Scholarships**		169,642.92	
Osher Expendable Scholarship Expenses		11,600.00	
All Other Expendable Scholarship Expenses***		1,169.09	
Endowed Scholarship Expenses		1,000.00	
Total Expenses		183,412.01	
Net Income		45,993.35	

Fund Balance Summary

Beginning Fund Balance	662,273.33
Net Income	45,993.35
Fair Market Value Adj on Cash in County	22,161.00
Ending Fund Balance	730,427.68 *

***Fund Balance Summary by Balance Sheet Accounts**

Cash from Donations	440,134.63
Cash from Interest Earned at LACOE	86,708.36
Unrealized Gain/(Loss) Fund 86 Endowed Investments - Raymond James	207,584.69
Interest Receivable	-
Scholarships Due to Students	(4,000.00)
Ending Fund Balance	730,427.68

Included in fund balance:	
Fd 84 LTD LACOE interest for exp sch. funds	86,708.36
Fd 86 - LTD div/unrealized gains for Endowed sch.	167,232.45
Fd 86 Manvi Trust - LTD div/unrealized gains	108,483.37

**External 3rd Party Scholarships does not include any Foundation fundraising efforts. Third party donors to aid students.

***Includes scholarship awards and external 3rd party scholarships which is a check received by the Foundation from the Financial Aid office ear-marked for a specific student.

****Due to FAS117-1, all Fund 86 (Endowed Scholarships) accumulated interest, current year interest earnings and current year scholarships awarded are recorded in Fund 84, a temporarily restricted fund.

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 85 - Major Gifts Fund:

Large gifts that can either be restricted or designated to wherever the need is greatest.

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Remaining Fund Raising Goal vs YTD
<u>Revenues</u>			
LACOE Interest	-	-	
Total Revenues	<u>-</u>	<u>-</u>	-
<u>Expenses</u>			
Major Gifts		-	
Alumni Software		-	
Total Expenses		<u>-</u>	
Net Income		<u><u>-</u></u>	

Fund Balance Summary

Beginning Fund Balance	4,673.85
Net Income	-
Fair Market Value Adj on Cash in County	184.00
Ending Fund Balance	<u><u>4,857.85</u></u> *

***Fund Balance Summary by Balance Sheet Accounts**

Cash	4,807.44
Fair Market Value Adj on Cash in County	-
Interest Receivables	50.41
Ending Fund Balance	<u><u>4,857.85</u></u>

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 86 - Endowed Scholarships Fund:

Endowed scholarship funds are permanently restricted donations, the principal of which cannot be expended. Scholarships are awarded from the annual interest earned on the principal of donations. Interest earnings and scholarship payments are recorded in Fund 84 per FAS117-1. Endowed scholarships are established with a minimum of \$10,000 per policy.

(Note: Bernard Osher Endowed Scholarships are recorded in Fund 89)

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Remaining Fund Raising Goal vs YTD
<u>Revenues</u>			
Donor Contributions to Scholarships			
New & Existing Endowed Scholarships	50,000.00	1,230.00	(48,770.00)
Total Revenues	50,000.00	1,230.00	(48,770.00)
<u>Expenses</u>			
Endowed Scholarship Expenses		-	
Total Expenses		-	
Net Income		1,230.00	

Fund Balance Summary

Beginning Fund Balance	1,270,066.91
Net Income	1,230.00
Fair Market Value Adj on Cash in County	856.00
Ending Fund Balance	1,272,152.91 *

***Fund Balance Summary by Balance Sheet Accounts**

LACOE - Cash held in county treasury	965.00
Raymond James - Brokerage account	1,265,538.59
Pledges Receivable	5,649.32
	1,272,152.91

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 87 - Endowments - Other:

Endowed other funds are permanently restricted for earmarked programs, currently Library, PAC, Track, Agajanian, TLC LAB, POA, and COC Foundation.

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Remaining Fund Raising Goal vs YTD
<u>Revenues</u>			
Donor Contributions to Endowments			
Advanced Technology Center Endowment	-	-	
Performing Arts Center Endowment	-	-	
COC Foundation Endowment	100,000.00	-	
John Turturro Architecture & Interior Design	-	10,000.00	
Total Revenues	100,000.00	10,000.00	-

Expenses

COC Foundation Endowment		-	
Total Expenses		-	
Net Income		10,000.00	

Fund Balance Summary

Beginning Fund Balance	1,047,069.76
Net Income	10,000.00
Fair Market Value Adj on Cash in County	1,737.00
Ending Fund Balance	1,058,806.76 *

***Fund Balance Summary by Balance Sheet Accounts**

LACOE - Cash held in county treasury	10,000.00
Fair Market Value Adj on Cash in County	-
Raymond James - Brokerage account	961,761.72
Pledges Receivable	87,045.04
Accounts Payable	-
	1,058,806.76

Library	240,052.76
PAC	302,912.68
Track	16,864.49
Agajanian	14,246.75
TLC	3,181.73
Learning Resource	4,147.70
POA	130,000.00
COC Foundation	200,000.00
Adv Tech Center	92,045.04
M.Jenkins Leadership	45,355.61
J. Turturro Arch & Int Des	10,000.00
	1,058,806.76

* Expenses related to the restricted purpose of the donation can be utilized from the annual interest earned on the fund (recorded in Fund 82).

College of the Canyons Foundation

Financial Statements

Period Ending: November 30, 2024

Fund 88 - California Community Colleges Scholarship Awards:

The California Community Colleges (CCC) Scholarship Endowment program being administered by the Foundation for California Community Colleges (FCCC) guarantees a minimum scholarship payment of 5% on both the COC Foundation donations (recorded in Fund 89) and the CCC match dollars.

	24/25 Fundraising Goals	YTD Actual as of 11/30/24	Remaining Fund Raising Goal vs YTD
<u>Revenues</u>			
LACOE Interest	-	(0.01)	
Recognize Receipt of Osher Scholarship Contribution	91,350.00	45,675.00	(45,675.00)
Total Revenues	91,350.00	45,674.99	(45,675.00)
<u>Expenses</u>			
Osher Student Scholarships		62,350.00	
Total Expenses		62,350.00	
Net Income		<u>(16,675.01)</u>	

Fund Balance Summary

Beginning Fund Balance	3,281.66
Net Income/(Loss)	(16,675.01)
Assets Held by Others - FCCC Endowed Scholarship	244,556.84 **
Fair Market Value Adj on Cash in County	415.00
Ending Fund Balance	<u>231,578.49 *</u>

***Fund Balance Summary by Balance Sheet Accounts**

Cash	(5,728.35)
Assets Held by Others - FCCC Endowed Scholarship	237,306.84 **
Interest Receivables	-
Ending Fund Balance	<u>231,578.49</u>

** New accounting treatment to reflect fair market value of ending balance of Osher funds held by the FCCC.

Fund 89 - California Community Colleges Scholarship Endowment:

The donors contribution remains on the COC Foundation accounting records, but is invested by the FCCC. Scholarship payments are recorded in Fund 88.

Fund Balance Summary

Beginning Fund Balance	1,041,613.36
Revenue - FCCC Scholarship Contribution	-
Ending Fund Balance	<u>1,041,613.36</u>

College of the Canyons Foundation
Fund 81 - Operating Fund
Disbursement Report
Period Covered: October 2024 - November 2024

Payee	Date	Description	Account	Amount
COC	10/22/2024	Short Term Employee Payroll: July - September	Various	1,970.58
Quartermaster	11/25/2024	Payroll Fees: October - November	81-65890-00-930006-1000	50.00
US Bank	11/30/2024	Credit Card Merchant Fees: October - November	81-65895-00-930006-1000	1,675.06
Total disbursements from Journal Entries and Cash Sessions				3,695.64
Total disbursements from Paid Vouchers Register (activities listed on the attached report)				39,811.01
TOTAL DISBURSEMENTS				<u>43,506.65</u>

College of the Canyons Foundation
Fund 81 - Operating Fund
Paid Vouchers Register
Period Starting: 10/01/2024 - Period Ending: 11/30/2024

Payee	Date	Description	Account Number	Amount	Expense Category	Activity
College of the Canyons	10/17/2024	FNDT C25-008, TEMPORARY STAFFING SERVICES	81-65130-00-930000-1000	11,771.11	CONTRACT SERVICES	FOUNDATION OPERATIONS
			College of the Canyons Total	11,771.11		
Event Insurance Services	10/11/2024	FNDT C25-006, EVENT INSURANCE	81-65890-00-930001-1000	420.00	OTHER EXPENSES	ALUMNI DEVELOPMENT
			Event Insurance Services, Inc. Total	420.00		
James Ibarra	10/23/2024	FNDT C25-013, GOLF TOURNAMENT PHOTO BOOTH	81-65890-00-940001-1000	547.50	OTHER EXPENSES	GOLF TOURNAMENT
			James Ibarra Total	547.50		
Kathryn M. Coleman	11/15/2024	FNDT C25-015, SCHOLARLY PRESENTER FEE	81-65890-00-940004-1000	1,500.00	OTHER EXPENSES	SCHOLARLY PRESENTATION
			Kathryn M. Coleman Total	1,500.00		
Mehgen R. Andrade	11/15/2024	FNDT C25-016, SCHOLARLY PRESENTER FEE	81-65890-00-940004-1000	1,500.00	OTHER EXPENSES	SCHOLARLY PRESENTATION
			Mehgen R. Andrade Total	1,500.00		
Raymond James	10/21/2024	FNDT C25-009, FINANCIAL ADVISOR FEES	81-65130-00-930006-1000	1,871.38	CONTRACT SERVICES	FOUNDATION GENERAL OPERATIONS
Raymond James	10/22/2024	FNDT C25-011, FINANCIAL ADVISOR FEES	81-65130-00-930006-1000	2,627.94	CONTRACT SERVICES	FOUNDATION GENERAL OPERATIONS
Raymond James	10/22/2024	FNDT C25-010, FINANCIAL ADVISOR FEES	81-65130-00-930006-1000	1,561.35	CONTRACT SERVICES	FOUNDATION GENERAL OPERATIONS
			Raymond James Total	6,060.67		
The Trophy Emporium	10/17/2024	FNDT C25-007, NAME TAGS	81-64550-00-930006-1000	34.49	NON-INSTR. SUPPLIES	FOUNDATION GENERAL OPERATIONS
			The Trophy Emporium Total	34.49		
Valencia Country Club	10/23/2024	FNDT C25-012, GOLF TOURNAMENT VENUE	81-65890-00-940001-1000	13,578.15	OTHER EXPENSES	GOLF TOURNAMENT
Valencia Country Club	11/15/2024	FNDT C25-014, GOLF TOURNAMENT VENUE	81-65890-00-940001-1000	1,691.25	OTHER EXPENSES	GOLF TOURNAMENT
			Valencia Country Club Total	15,269.40		
Wells Fargo	10/16/2024	ACCT#7835, CASH BACK REWARDS	81-64550-00-930006-1000	(71.49)	NON-INSTR. SUPPLIES	FOUNDATION GENERAL OPERATIONS
Wells Fargo	10/16/2024	ACCT#7835, WATER AND OFFICE SUPPLIES	81-64550-00-930006-1000	238.05	NON-INSTR. SUPPLIES	FOUNDATION GENERAL OPERATIONS
Wells Fargo	10/16/2024	ACCT#7835, CONSTANT CONTACT SUBSCRIPTION	81-65860-00-930004-1000	556.00	ADVERTISING	DEVELOPMENT FUNDRAISING
Wells Fargo	10/16/2024	ACCT#7835, BUSINESS MEETING	81-65890-00-930004-1000	252.40	OTHER EXPENSES	DEVELOPMENT FUNDRAISING
Wells Fargo	10/16/2024	ACCT#0083, BUSINESS MEETINGS	81-65890-00-930004-1000	39.49	OTHER EXPENSES	DEVELOPMENT FUNDRAISING
Wells Fargo	10/16/2024	ACCT#0083, BOARD MEETING SNACKS	81-65890-00-930006-1000	48.21	OTHER EXPENSES	FOUNDATION GENERAL OPERATIONS
Wells Fargo	10/16/2024	ACCT#2154, BUSINESS MEETINGS	81-65890-00-930004-1000	44.42	OTHER EXPENSES	DEVELOPMENT FUNDRAISING
Wells Fargo	11/14/2024	ACCT#0083, OFFICE SUPPLIES	81-64550-00-930006-1000	17.22	NON-INSTR. SUPPLIES	FOUNDATION GENERAL OPERATIONS
Wells Fargo	11/14/2024	ACCT#0083, BUSINESS MEETINGS	81-65890-00-930004-1000	19.25	OTHER EXPENSES	DEVELOPMENT FUNDRAISING
Wells Fargo	11/14/2024	ACCT#0083, BOARD MEETING SNACKS	81-65890-00-930006-1000	102.34	OTHER EXPENSES	FOUNDATION GENERAL OPERATIONS
Wells Fargo	11/14/2024	ACCT#0083, GOLF TOURNAMENT DRINKS/SNACKS/SUPPLIES	81-65890-00-940001-1000	718.61	OTHER EXPENSES	GOLF TOURNAMENT
Wells Fargo	11/14/2024	ACCT#7835, WATER AND OFFICE SUPPLIES	81-64550-00-930006-1000	134.96	NON-INSTR. SUPPLIES	FOUNDATION GENERAL OPERATIONS
Wells Fargo	11/14/2024	ACCT#7835, SCV CHAMBER OF COMMERCE EVENT	81-65222-00-930004-1000	50.00	EVENT/MTG ATTENDANCE	DEVELOPMENT FUNDRAISING
Wells Fargo	11/14/2024	ACCT#7835, CONSTANT CONTACT SUBSCRIPTION	81-65860-00-930004-1000	289.00	ADVERTISING	DEVELOPMENT FUNDRAISING
Wells Fargo	11/14/2024	ACCT#7835, ALUMNI BANNER PICTURE FRAMES	81-65890-00-930001-1000	72.24	OTHER EXPENSES	ALUMNI DEVELOPMENT
Wells Fargo	11/14/2024	ACCT#7835, DATA SUBSCRIPTION	81-65890-00-930004-1000	22.74	OTHER EXPENSES	DEVELOPMENT FUNDRAISING
Wells Fargo	11/14/2024	ACCT#7835, GOLF TOURNAMENT GIFT BASKET	81-65890-00-940001-1000	114.22	OTHER EXPENSES	GOLF TOURNAMENT
Wells Fargo	11/14/2024	ACCT#7835, FEES	81-65895-00-930006-1000	60.18	CREDITCARD FEES	FOUNDATION GENERAL OPERATIONS
			Wells Fargo Total	2,707.84		
			Grand Total	39,811.01		

College of the Canyons Foundation

Fund 82 - Fund 89

Disbursement Report

Period Covered: October 2024 - November 2024

Payee	Date	Fund	Account Name	Description	Amount
Wells Fargo - Amazon	11/14/2024	82	COC VETERAN'S PROGRAM	Lunch and Learn Gift Cards	236.85
Wells Fargo - Vons	11/14/2024	82	PATRONS OF THE ARTS	Art Gallery Refreshments	39.99
Wells Fargo - Sam's Club	11/14/2024	82	PATRONS OF THE ARTS	Art Gallery Refreshments	85.91
Total disbursements from Journal Entries and Check Requests					362.75
Transfer from PAC Endowment Interest to Patrons of the Arts					3,000.00
Total disbursements from Special Grants Register (activities listed on the attached report)					78,497.42
TOTAL DISBURSEMENTS					81,860.17

College of the Canyons Foundation
Fund 82 - Fund 89
Special Grants Register
Period Starting: 10/01/2024 - Period Ending: 11/30/2024

Date	Account Name	Payee	Description	Amount	Account Total
FUND 82					
<u>INSTRUCTIONAL PROGRAMS</u>					
10/01/2024	CINEMA DEPARTMENT	Max G. Keller	Vimeo Subscription for Faculty	503.02	
			CINEMA DEPARTMENT Total		503.02
10/17/2024	ECE ACADEMIC DEPARTMENT	College of the Canyons	ECE Mental Health Initiative	12,000.00	
			ECE ACADEMIC DEPARTMENT Total		12,000.00
10/29/2024	ENGLISH DEPARTMENT	College of the Canyons	Department Table Throw	185.41	
			ENGLISH DEPARTMENT Total		185.41
10/16/2024	VAPA PERCUSSION PROGRAM FUND	Alan M. Bruni	Presenter	500.00	
10/16/2024	VAPA PERCUSSION PROGRAM FUND	Rowan Storm	Presenter	250.00	
			VAPA PERCUSSION PROGRAM FUND Total		750.00
			INSTRUCTIONAL PROGRAMS TOTAL		13,438.43
<u>CAMPUS DEPARTMENTS AND CLUBS</u>					
10/11/2024	ACADEMIC SENATE	Event Insurance Services	Event Insurance	420.00	
11/15/2024	ACADEMIC SENATE	College of the Canyons	Octoberfest Food & Supplies	651.93	
			ACADEMIC SENATE Total		1,071.93
10/17/2024	ALPHA DELTA NU	Jim Coleman, Ltd.	Nursing Honor Society Pins	311.50	
11/14/2024	ALPHA DELTA NU	Gaspard Ltd	Nursing Honor Society Cords	500.05	
			ALPHA DELTA NU Total		811.55
11/21/2024	BANC - BASIC NEEDS CENTER	Seven Brown	Student Emergency Rent Assistance	1,725.00	
			BANC - BASIC NEEDS CENTER Total		1,725.00
11/15/2024	BIODIVERSITY INITIATIVE PROJ	Jeannie L. Chari	Experiment Supplies	101.38	
			BIODIVERSITY INITIATIVE PROJ Total		101.38
11/15/2024	CANYON COUNTRY CAMPUS	Jason Wright	Guest Speaker	750.00	
			CANYON COUNTRY CAMPUS Total		750.00
10/01/2024	CCC INNOVATION	J&G Full Service Moving	Piano Movers	440.00	
			CCC INNOVATION Total		440.00
10/16/2024	COMMUNICATIONS STUDIES CLUB	COC Associated Students	Promotional T-Shirts	914.16	
			COMMUNICATIONS STUDIES CLUB Total		914.16
10/30/2024	CULINARY ED. FUND FOR EXC	College of the Canyons	ICUE Building Blinds	1,470.28	
			CULINARY ED. FUND FOR EXC Total		1,470.28
10/30/2024	EMPLOYMENT CENTER	Hiba Edgheim	Cougar Fest Supplies	129.80	
10/30/2024	EMPLOYMENT CENTER	Coffee Kiosk	Job Fair Coffee	600.00	
10/31/2024	EMPLOYMENT CENTER	Hiba Edgheim	Job Fair Gift Cards and Catering	2,102.50	
11/15/2024	EMPLOYMENT CENTER	Alexandra Y. Baghestani	Job Fair Refreshments	196.65	
			EMPLOYMENT CENTER Total		3,028.95
10/16/2024	FOUNDATION MINI GRANT	College of the Canyons	Mini Grant for Civic Engagement Summit	1,000.00	
10/16/2024	FOUNDATION MINI GRANT	College of the Canyons	Mini Grant for Music Recital	1,000.00	
11/14/2024	FOUNDATION MINI GRANT	College of the Canyons	Mini Grant for STEM Open House	1,000.00	
			FOUNDATION MINI GRANT Total		3,000.00
10/01/2024	FUNDS FOR THE FUTURE	ISSI	Opening Day Catering	12,255.66	
			FUNDS FOR THE FUTURE Total		12,255.66
11/15/2024	INSPIRE SCHOLARS SPECIAL FUND	College of the Canyons	Student Grant Awards	4,000.00	
			INSPIRE SCHOLARS SPECIAL FUND Total		4,000.00
10/29/2024	MENTAL HEALTH AND WELLNESS	Priscilla Benites	Human Trafficking Summit Breakfast	500.00	
			MENTAL HEALTH AND WELLNESS Total		500.00
10/11/2024	PATRONS OF THE ARTS	Event Insurance Services	Event Insurance	1,258.00	
			PATRONS OF THE ARTS Total		1,258.00
10/30/2024	VOLUNTEER BUREAU & STUDENT EMP	Yasser Issa	Student Employee Award	50.00	
			VOLUNTEER BUREAU & STUDENT EMP Total		50.00
			CAMPUS DEPARTMENTS AND CLUBS TOTAL		31,376.91
<u>ATHLETICS</u>					
10/11/2024	FOOTBALL	Event Insurance Services	Event Insurance	420.00	
			FOOTBALL Total		420.00
			ATHLETICS TOTAL		420.00
			FUND 82 - GRAND TOTAL		45,235.34
FUND 84					
<u>EXPENDABLE SCHOLARSHIPS</u>					
10/17/2024	BERNARD OSHER FOUNDATION SCHOL	College of the Canyons	Student Scholarships	725.00	
10/01/2024	CYNTHIA TREZZA MEMORIAL EXPEND	College of the Canyons	Student Scholarships	1,000.00	
10/01/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	6,869.85	
10/01/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	2,962.00	
10/01/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	2,000.00	
10/16/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	500.00	
10/16/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	2,500.00	
10/16/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	2,115.30	

College of the Canyons Foundation

Fund 82 - Fund 89

Special Grants Register

Period Starting: 10/01/2024 - Period Ending: 11/30/2024

Date	Account Name	Payee	Description	Amount	Account Total
10/16/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	3,172.90	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	1,000.00	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	1,800.00	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	644.00	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	528.95	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	476.25	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	138.00	
10/29/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	1,000.00	
11/15/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	529.45	
11/15/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	1,000.00	
11/15/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	529.45	
11/15/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	1,059.95	
11/25/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	530.45	
11/25/2024	EXTERNAL 3RD PARTY SCHOLARSHIPS	College of the Canyons	Student Scholarships	500.00	
10/16/2024	PHYSICS BOOK AWARD PROGRAM	COC Bookstore	Student Scholarships	230.53	
EXPENDABLE SCHOLARSHIPS TOTAL					31,812.08
FUND 84 - GRAND TOTAL					31,812.08
FUND 88					
<u>OSHER SCHOLARSHIPS</u>					
11/14/2024	OSHER - CCC SCHOLARSHIP ENDOWMENT	College of the Canyons	Student Scholarships	725.00	
11/15/2024	OSHER - CCC SCHOLARSHIP ENDOWMENT	College of the Canyons	Student Scholarships	725.00	
OSHER SCHOLARSHIPS TOTAL					1,450.00
FUND 88 - GRAND TOTAL					1,450.00
FUNDS 82 - 89 DISBURSEMENTS GRAND TOTAL					<u>78,497.42</u>



College of the Canyons Foundation
BOARD CANDIDATE RECOMMENDATION

Name: Jesse McClure Title: Business Owner

Company: Country Antique Mall Phone: 661-592-9155

Address: 21546 Golden Triangle Rd. Fax: _____

Saugus, CA 91350 Email: jesse_mcclure@yahoo.com

Leadership Qualities

- | | | | |
|-------------------------------------|---------------------|-------------------------------------|-----------------------|
| <input checked="" type="checkbox"/> | Motivational | <input checked="" type="checkbox"/> | Goal Oriented |
| <input checked="" type="checkbox"/> | Influential | <input checked="" type="checkbox"/> | Visionary |
| <input checked="" type="checkbox"/> | Public Speaking | <input checked="" type="checkbox"/> | Management Skills |
| <input checked="" type="checkbox"/> | Good follow through | <input checked="" type="checkbox"/> | Administrative Skills |

Community Activities

- | | | | |
|-------------------------------------|---------------------------|-------------------------------------|------------------------|
| <input checked="" type="checkbox"/> | Civic Groups | <input checked="" type="checkbox"/> | Entertainment Industry |
| <input checked="" type="checkbox"/> | Educational Involvement | <input type="checkbox"/> | Other |
| <input checked="" type="checkbox"/> | Non-Profit BOD Experience | | |

Please list all non-profit boards that this candidate currently sits on:

Southeast Community Foundation Board

Expertise Relative to Fundraising

- | | | | |
|-------------------------------------|--------------------------|--------------------------|---------------------------------|
| <input checked="" type="checkbox"/> | Event Chair | <input type="checkbox"/> | Planned/Estate Giving |
| <input type="checkbox"/> | Sports (Golf) | <input type="checkbox"/> | Legal Background |
| <input checked="" type="checkbox"/> | Strategic Planning | <input type="checkbox"/> | Financial/Investment Background |
| <input checked="" type="checkbox"/> | Organization Development | <input type="checkbox"/> | Other _____ |

Ability to Give (Board agreement requires all board members to contribute, personal or corporately, a minimum of \$1,500 per annum, including Gift in Kind donations)

☐ High ☒ Medium ☐ Low

I wholeheartedly recommend this candidate because

As a past student trustee, he continues to have the best interest of the students of COC. He is familiar with school policies and procedures. He was affiliated with student government as well as the civic engagement consultant for COC. He was also the recipient of my fathers scholarship.

Submitted by: Lisa Burke Date: 1/13/25

** The criteria for submitting Board members includes: influence, affluence, visibility, loyalty, generosity, and knowledge.



College of the Canyons Foundation
BOARD CANDIDATE RECOMMENDATION

**** Please attach a bio for this candidate and submit to the Organizational Development Committee**



Jesse McClure

Jesse_McClure@yahoo.com

(661) 592-9155

Santa Clarita, CA

Sales & Marketing Strategies / Brand Representation & Awareness / Creative Strategies / Viral Marketing Campaigns / Live Event Promotion / Sales Training

A life-adventurer and workaholic with comprehensive experience in international business, unconventional skill/strategy training, and unique sales experience. Travelled over 300,000 miles in the last seven years to pursue business opportunities globally, with emphasis in Los Angeles and the United Kingdom. An incredibly well-known and trusted presence in the UK and Europe, as on-air talent for the #1 hit show “Storage Hunters”, “Storage Hunters UK”, as well as creating and executive producing “British Treasure, American Gold”, which included being main on-air talent and producer, while overseeing a \$1,000,000+ production budget.

More than just a “TV celebrity”, including a proven track record of partnering with business executives and international companies to deliver large-scale marketing, endorsement, ambassadorship, and sales campaigns leading teams with my name, likeness, and strategies as the focal-point for direct results, not limited to increases in sales and brand recognition. Highly skilled in ‘warm-market’ sales, with an emphasis on acquiring undervalued assets and increasing revenue. Vast sales experience has led to teaching both informal and classroom settings on how to buy and sell in both small and large-scale settings.

With existing international business experience, along with extensive executive and celebrity contacts, I am capable of offering both an experience and strategy that both standard and high-end clients will see as above-and-beyond the expected offering. Skilled specifically in sales for the entirety of my life, I am also capable of teaching existing sales teams how to improve their ability to increase sales and lower costs through unique, creative strategies and strong core techniques.

Recently, I have secured a book deal with publishing group, Hachette UK. [Never Go Broke](#) has since become a best-selling book in the United Kingdom in its genre, and allowed me to travel England to network with other personal finance authors, while conducting speaking engagements about personal finance and teaching resale.

Areas of Expertise:

- Sales & Marketing Strategies
- Brand Representation & Awareness
- Media/ PR Television & radio experience
- Viral Marketing Campaigns
- Live Event Hosting & Promotion
- Creative Strategies
- Social Media Campaigns & Engagement
- Creative Budget Management
- Client Relationship Management
- Local Community PR & Trust
- Partnerships with Charities & Non-Profits
- Team Leadership & Sales Training

Professional Experience

[Country Antique Mall](#) – Los Angeles, CA

General Manager/Owner (2016 to Present)

Oversee the largest and oldest antique and collectible mall in Santa Clarita, California. Took over all sales and marketing strategies, leading to year-to-year sales growth every year since employment. Focused on budget reductions, which saw a massive decrease in operation costs. Focused on increased turnover, which sees nearly \$1,000,000 annually from direct sales and rental income, to managing over 100 dealers while focused on rent income and dealer retention.

Selected Contributions:

- Completely rebuilt business model which led to a 2% increase in sales in year one, 3% increase in year two, and 2% increase by year three.
- Conducted and led training programmes for all team members on the organisational sales method and the implementation of various advanced sales techniques, resulting in a 10% increase in new dealers, which led to a significant increase in month-to-month rental revenue.
- As a small business in a unique sector, focused on the long-term growth and sustainability of a long-standing business that has seen increased competition with online retail outlets and bargain websites.

ZigZag Productions – London (Television/Entertainment Sector)

TV Host/Executive Producer - '[British Treasure, American Gold](#)' (2015 to 2017)

Cold-called over 100 London based production companies to create, star, and executive produce my own free-standing television show, "[British Treasure, American Gold](#)" for Discovery Channel UK and Europe. Oversaw all executive meetings with networks and production companies, including budget overview, marketing campaigns, filming schedules, and hiring of crew. Implemented and led both London and international based marketing campaigns, meeting with executives and fans through internal and public events.

Selected Contributions:

- Oversaw \$1,000,000 production budget to deliver TV program on-time and within the requested parameters.
- Travelled to over 20 cities and towns on a promotional and marketing campaign, to increase awareness and viewership.
- Met, interacted, and interviewed with over 50 media outlets both regionally and nationally, including [BBC Radio 2](#), Channel 5, and Channel 4.
- Helped plan, prepare, and lead international travel and schedules for film and production crew both in office and on the road.
- Planned and executed [viral and PR marketing campaigns](#), which increased viewership and raised overall profile and legitimacy both on screen and in unconventional type sales.

Classic Motor Show / Truck Fest / Race Retro – England (Automotive/Live Event Sector)

Live Event Host (2015 to 2018)

Integrating my personal passion for automobiles along with my television popularity, I negotiated and struck deals with several internationally known executives of automotive live events companies. I both represented and participated in the day-of event, including meet and greets, interviews, as well as live entertainment, stunts, and skilled driving. My participation led to increased media coverage, partnerships with established automotive companies in a range of niche fields, and social media presence.

Selected Contributions:

- Established partnerships and networking contacts with several celebrities in automotive television programs, including [Wheeler Dealers](#) and *Salvage Hunters* to use in conjunction with other potential business opportunities in future events.
- Focused on continued unconventional growth and promotion for each event, with emphasis on automotive media outlets. Was featured in various automobile magazine publications to promote hosted events, including the front page cover of [American Car Magazine](#).
- Implemented and produced exciting and unusual live entertainment experiences, including [stunt and skilled driving shows](#).

- Conducted live interviews with automotive professionals as well as brand advocacy and representation, for companies including Lancaster Insurance, Meguiar's, Close Brothers, and Comet Classic Cars.

Movember / Store First / Wham – England

Brand Ambassador (2015 to 2018)

Represented multiple British companies in various roles, using my likeness for both [on-air commercials](#), [product placement](#), [national TV interviews](#), and live events. Also produced multiple marketing campaigns and products to generate brand awareness, both as viral and standard B2C marketing models.

Selected Contributions:

- Produced, directed, and was on-air talent for multiple commercial and internal promotional campaigns, to both drive sales and brand awareness.
- Organised large-scale viral marketing campaigns, including a 20,000 “Jesse McClure” doll giveaway and promotion, as well as ‘guerrilla-style’ marketing efforts on [national and regionally broadcast television programs](#).
- Hyper focused on brand and company-wide legitimacy. Although as a ‘larger-than-life’ type character, it was also extremely important to generate trust from both a B2B and B2C perspective.

T Group Productions – Los Angeles (Television/Entertainment Sector)

TV Host - ‘Storage Hunters’/ ‘Storage Hunters UK’(2010 to 2015)

Was cast and starred in hit American TV reality show based on my existing sales and resale experience. Spanning over four years and 70+ episodes, I was able to use my success in America to parlay into new opportunities in Europe. Self-funded, promoted, and booked a nation-wide promotional tour in the UK, meeting 10,000-plus fans in a number of different events including Comic Cons, charity auctions, local store openings, and media interviews. Used the new international contacts and experience to gain a guest appearance on the British spin-off show, which led to more business opportunities. (listed above)

Selected Contributions:

- Lead character on Storage Hunters that was a top-10 highest rated show in the USA on cable.
- Created new contacts in the United Kingdom by cold-calling media outlets and executives of relatable companies to explore new partnerships and opportunities.
- Partnered with Black Circle Coffee to create [my own brand of coffee](#) which was featured and sold internationally in Selfridges.

Additional experience

Student Trustee at College of The Canyons (2022-2023)

Engage The Vote Internship - College of The Canyons (2022-2023): Created and proposed *Protect the Student Vote Bill*, including meeting with California Legislators at the State Capitol.



College of the Canyons Foundation
BOARD CANDIDATE RECOMMENDATION

Name: Scott Shauer Title: Business Owner
Company: Santa Clarita Soccer Center Phone: 661-713-6099
Address: 26801 Van Gogh Lane Fax: _____
Valencia, CA 91355 Email: schauerscott@gmail.com

Leadership Qualities

- | | | | |
|-------------------------------------|---------------------|-------------------------------------|-----------------------|
| <input checked="" type="checkbox"/> | Motivational | <input checked="" type="checkbox"/> | Goal Oriented |
| <input checked="" type="checkbox"/> | Influential | <input checked="" type="checkbox"/> | Visionary |
| <input checked="" type="checkbox"/> | Public Speaking | <input checked="" type="checkbox"/> | Management Skills |
| <input checked="" type="checkbox"/> | Good follow through | <input checked="" type="checkbox"/> | Administrative Skills |

Community Activities

- | | | | |
|-------------------------------------|---------------------------|--------------------------|------------------------|
| <input checked="" type="checkbox"/> | Civic Groups | <input type="checkbox"/> | Entertainment Industry |
| <input type="checkbox"/> | Educational Involvement | <input type="checkbox"/> | Other |
| <input checked="" type="checkbox"/> | Non-Profit BOD Experience | | |

Please list all non-profit boards that this candidate currently sits on:

SCV Sheriff Board President

Expertise Relative to Fundraising

- | | | | |
|-------------------------------------|--------------------------|--------------------------|---------------------------------|
| <input checked="" type="checkbox"/> | Event Chair | <input type="checkbox"/> | Planned/Estate Giving |
| <input checked="" type="checkbox"/> | Sports (Golf) | <input type="checkbox"/> | Legal Background |
| <input checked="" type="checkbox"/> | Strategic Planning | <input type="checkbox"/> | Financial/Investment Background |
| <input checked="" type="checkbox"/> | Organization Development | <input type="checkbox"/> | Other _____ |

Ability to Give (Board agreement requires all board members to contribute, personal or corporately, a minimum of \$1,500 per annum, including Gift in Kind donations)

- | | | | | | |
|-------------------------------------|------|--------------------------|--------|--------------------------|-----|
| <input checked="" type="checkbox"/> | High | <input type="checkbox"/> | Medium | <input type="checkbox"/> | Low |
|-------------------------------------|------|--------------------------|--------|--------------------------|-----|

I wholeheartedly recommend this candidate because

I have known Scott since I was a child. He has owned multiple very successful businesses and has been involved in many non-profits in Santa Clarita. He is committed to make sure that the needs of the students of COC are met.

Submitted by: Lisa Burke Date: 1/13/2025

** The criteria for submitting Board members includes: influence, affluence, visibility, loyalty, generosity, and knowledge.



College of the Canyons Foundation
BOARD CANDIDATE RECOMMENDATION

**** Please attach a bio for this candidate and submit to the Organizational Development Committee**

Scott Schauer's community commitment to Santa Clarita has stretched over many years. He has been a business owner in Santa Clarita since 1979 when he opened Schauer Meat Company. In 1989, he founded the Santa Clarita Soccer Center. He expanded to 5 different locations throughout Southern California and Nevada. He has since sold all locations, but continues to have an ownership position in the Santa Clarita location until 2030 when he plans to retire.

Scott's first COC's commitment came in 1976 when he served as Vice President of the ASB. He has served on many boards through the years, as well as being a past board member for COC. He served as the Executive Director of The Michael Hoefflin Foundation for children's cancer and a board member for the SCV Youth Project. Currently he holds the president position for the SCV Sheriffs Foundation and the Avignon HOA.

"I look forward to serving the College in whatever capacity would be most beneficial."

~Scott Schauer~