

Real Estate AS (Associate GE Track)

+If you have completed coursework at another college and/or are starting in a semester other than a Fall term, please follow up with the Counseling Department to determine if this sequence is appropriate for your academic and career goals.

Program Description: The Real Estate program involves the study of California real estate principles, practices, procedures, and law. It offers courses mandated by the California Bureau of Real Estate (CalBRE) to prepare those who desire a career in real estate. Students must successfully complete and pass the Real Estate Principles class (REAL 100), the Real Estate Practices class (REAL 101), and one additional class (of the student's choosing from the approved list) in the Real Estate Department to academically qualify for the California Real Estate Sales license and examination.

These classes may also be applied to the academic requirement for the California Real Estate Broker license and examination. On successful completion of the full program, the student will be academically qualified to apply to take the California Real Estate Broker examination. Target occupations for this course of study include real estate sales, real estate broker, mortgage broker, property manager, loan broker, and escrow officer. Students are advised to check current California Bureau of Real Estate or other applicable agency academic requirements prior to registering for any course to ensure that it satisfies current requirements as a mandatory or elective course for the Real Estate Sales or Real Estate Broker licenses. The CalBRE and other applicable agency requirements change periodically and the Real Estate Program does not warrant that the listed courses meet current requirements.

Program SLO: Students will be able to demonstrate proficiency in the core knowledge required for the California Bureau of Real Estate examination for real estate sales and real estate broker licenses.

Important Transfer Information: *The sequence listed below, may not meet all your transfer admissions requirements. Connect with a counselor to develop an individual student education plan through the Counseling Department @ <https://www.canyons.edu/counseling> or (661) 362-3288/(661) 362-3811.*

Major courses are sequenced and **BOLDED** based on recommendations by the [Real Estate Department](#)

First Semester (3-15 units minimum) FA = Fall; WI = Winter; SP = Spring; SU = Summer

Course	Title	Units	Major and GE Courses
REAL 100	Real Estate Principles (FA, WI, SP, SU)	3	Major
REAL 101	Real Estate Practices (FA, SP, SU)	3	Major
ENGLISH 101/101H	English Composition (FA, WI, SP, SU)	4	Area Di
Math Competency	Choose one course from the AA GE Area 3 (FA, WI, SP, SU)	3-5	Area 3 and Dii
PE/Wellness	Take two of any KPEA or Dance Activity classes (except Dance 100) (FA, WI, SP, SU) or Health Science 100, 149, 150, or 243 (FA, WI, SP, SU)	2-3	Area F
Term Total:		15-17	

Check the [Honors website](#) for most recent course offerings. Must be enrolled in the Honors program to take courses, see below.

Second Semester (16 -30 units minimum)

Course	Title	Units	Major and GE Courses
REAL 105	Real Estate Financing (SP)	3	Major
REAL 130	Escrow Procedures and Processing (SP)	3	Major
Natural Science	Choose once course from the AA GE Area A (FA, WI, SP, SU)	3-4	Area A
Social Science	Choose one course from Associate GE Area B (FA, WI, SP, SU)	3	Area B
American Institutions – Choose Option I or II	Complete first course in chosen option – (note: must take both classes within one option) (FA, WI, SP, SU)	3	American Institutions
Term Total:		15-16	

Third Semester (31-45 units minimum)

Course	Title	Units	Major and GE Courses
REAL 115	Legal Aspects of Real Estate (FA)	3	Major
REAL 120	Real Estate Appraisal I (FA)	3	Major
Humanities and Fine Arts	Choose one course from Associate GE Area C (FA, WI, SP, SU)	3	Area C
American Institutions	Complete second course in chosen option – (note: must take both classes within one option) (FA, WI, SP, SU)	3	American Institutions
Diversity	Choose one Course from GE Diversity Area 4	3	Diversity
Term Total:		15	

Fourth Semester (46-60 units minimum)

Course	Title	Units	Major and GE Courses
BUS 201	Principles of Accounting I (FA, SP, SU)	5	Major
BUS 211	Business Law (FA, WI, SP, SU)	3	Major
AA Elective	Choose any course that is an associate degree applicable course (FA, WI, SP, SU)	3	Elective
AA Elective	Choose any course that is an associate degree applicable course (FA, WI, SP, SU)	3	Elective
AA Elective	Choose any course that is an associate degree applicable course (FA, WI, SP, SU)	1+	Elective
Term Total:		15	

Total Units: 60+

American Institutions Requirement – Select one of the options below and complete a total of 6 units

Option 1	One course from the following: Economics 170/170H, History 111/111H, History 112/112H, History 120/120H, or History 130 AND Political Science 150/150H (FA, WI, SP, SU)
Option 2	History 111/111H AND History 112/112H (FA, WI, SP, SU)

Counseling Resources

Real Estate Department: <https://www.canyons.edu/academics/realestate/index.php>

Counseling Department: <https://www.canyons.edu/student services/counseling/>

COC Honors Program: <https://www.canyons.edu/academics/honors/index.php>

Associate General Education Guide: <https://www.canyons.edu/student services/counseling/degrees/generaled.php>

College Alliances - <https://www.canyons.edu/administration/ie2/equity/alliances.php>

Petition for Associate Degree: Check the [student calendar](#) for term-specific submission deadlines. Summer graduation associate degree petitions are due by April 1st for your name to appear in the spring commencement pamphlet. The petition form must be reviewed with a counselor and may be found here:

https://www.canyons.edu/resources/documents/student services/admissions/Petition_for_Associate_Degree_and_Certificate_of_Achievement.pdf

Career Resources

Real Estate Career Trees: <https://www.canyons.edu/academics/realestate/careertree/index.php>

California Career Zone: <https://www.cacareerzone.org/>

O*Net Online: <https://www.onetonline.org/>

Bureau of Labor and Statistics: www.bls.gov

National Association of Realtors: <https://www.nar.realtor/>