## OVERVIEW

The Adopted Budget included revenues of $\$ 264,200$ and expenses of $\$ 263,400$, with net revenue of $\$ 800$.
As of January 31, 2024, we are $58 \%$ of the way through the fiscal year. Revenues of $\$ 128,665$ are below target at $49 \%$, expenses of $\$ 136,732$ are slightly below budget at $52 \%$ bringing the net revenue to $(\$ 8,067)$ below budget.

| 2023-24 | Adopted Budget | YTD Actuals | Variance to Adopted <br> Budget | Actuals as a \% <br> of Budget |
| :--- | :---: | :---: | :---: | :---: |
| Revenues | $\$ 264,200$ | $\$ 128,665$ | $(\$ 135,535)$ | $49 \%$ |
| Expenses | $(\$ 263,400)$ | $(\$ 136,732)$ | $\$ 126,668$ | $52 \%$ |
| Net Revenue | $\$ 800$ | $(\$ 8,067)$ | $(\$ 8,867)$ |  |

## REVENUES

Revenues are at 49\% of budget and tracking slightly below target due to pending contributions for pending Silver Spur event and Chancellor's Circle memberships.
Below are highlights of year to date revenues:

- Interest/Dividends: 1st Qtr LACOE interest at 3.88\% and bank interest
- Change in Life Insurance Cash Value: Annual year end adjustment from insurance statements
- Change in Irrevocable Planned Gift Value: Annual year end adjustment from IRS table
- Interfund Transfers: Fund 82 interest sweep
- Interfund Transfers-Admin Fees: No admin fees from donations of $\$ 20,000$ and over
- Annual Fund Appeal: 1st letter sent November 2023. Electronic formats scheduled for Spring 2024. Letters are sent to all constituents: alumni, board members, community members and friends.
- Alumni Development: Alumni outreach/events; Alumni Mixer held

| $\$ 5,000$ | $\$ 5,000$ | $\$ 0$ | $\$ 0$ | $(\$ 5,000)$ | $0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | October 2023 and $3 \times 3$ Basketball Tournament to be held in Spring 2024

## Special Events

- Golf Tournament: Event held October 2023
- Chancellor's Circle: New memberships and renewals; Dinner event held October 2023
- Silver Spur: Event to be held April 2024

|  | $\$ 90,500$ | $\$ 90,500$ | $\$ 0$ | $\$ 4,050$ | $(\$ 86,450)$ | $4 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Special Events Subtotal | $\$ 205,500$ | $\$ 205,500$ | $\$ 104,327$ | $\$ 116,317$ | $(\$ 89,183)$ | $57 \%$ |
| REVENUES TOTAL | $\$ 264,200$ | $\$ 264,200$ | $\$ 112,851$ | $\$ 128,665$ | $(\$ 135,535)$ | $49 \%$ |

## EXPENSES

Expenses are at $52 \%$ of budget with a number of variances both above and below budget due to timing.
$\left.\begin{array}{lrrrrrr} \\ & & & & & & \begin{array}{c}\text { Variance of } \\ \text { 1/31/24 } \\ \text { Actuals to }\end{array} \\ \text { Current } \\ \text { Current }\end{array}\right)$

## SPECIAL EVENTS/FUNDRAISING

| Golf Tournament - Event held October 2, 2023 |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{c}\text { Adopted } \\ \text { Budget }\end{array}$ | $\begin{array}{c}\text { Current } \\ \text { Budget }\end{array}$ | Actuals | $\begin{array}{c}\text { Variance of } \\ \text { Actuals to } \\ \text { Current Budget }\end{array}$ | $\begin{array}{c}\text { \% of } \\ \text { Budget }\end{array}$ | Achieved net income of $\$ 28,135$ |
| above budget |  |  |  |  |  |  |$\}$


| Chancellor's Circle - Ongoing new memberships/renewals; Event held October 20, 2023 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Adopted Budget | Current Budget | Actuals | Variance of Actuals to Current Budget | \% of Budget | Net income at (\$29,660) below budget; Memberships revenue pending <br> Projected: <br> \$50,000 Revenue <br> (\$17,752) Expenses <br> \$32,248 Net income <br> $(\$ 10,252)$ Below Budget |
| Donor Contributions | \$60,000 | \$60,000 | \$30,092 | $(\$ 29,908)$ | 50\% |  |
| Expenses | $(\$ 17,500)$ | $(\$ 17,500)$ | (\$17,252) | \$248 | 99\% |  |
| Net Income | \$42,500 | \$42,500 | \$12,840 | (\$29,660) | 30\% |  |


| Silver Spur - Event to be held April 13, 2024 |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Adopted <br> Budget | Current <br> Budget | Actuals | Variance of <br> Actuals to <br> Current Budget | $\%$ of Budget |  |
| Revenue and expenses |  |  |  |  |  |  |
| pending due to upcoming |  |  |  |  |  |  |
| event |  |  |  |  |  |  |


| Scholarly Presentation - Event date to be determined |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Adopted <br> Budget | Current <br> Budget | Actuals | Variance of <br> Actuals to <br> Current Budget | $\%$ of Budget | Expenses pending due to <br> upcoming event |
| Expenses | $(\$ 1,500)$ | $(\$ 1,500)$ | $\$ 0$ | $\$ 1,500$ | $0 \%$ |  |

## Fund/Cash Balance Reconciliation

- Budgeted Beginning Fund Balance at 7/1/23:
\$382,085
- Transfer from Fund Balance to Establish Fund 87 COC Foundation Endowment
$(\$ 100,000)$
- Fair Market Value - Opening Entry
\$9,330
- Net Revenue Above Budget at 1/31/24:

Fund Balance at $1 / 31 / 24 \frac{(\$ 8,067)}{\$ 283,348} 108 \%$

- Fund Balance at $1 / 31 / 24$ :
\$283,348
- Donated Life Insurance Cash Value: From annual statements
$(\$ 96,133)$
(Booked at 6/30/11 per VTD, adjusted annually per insurance statements)
- Irrevocable Planned Gift: Valued using IRS NPV rate calculation
$(\$ 32,481)$
(Booked 6/30/21 per Eide Bailey, will be adjusted annually)
- Accounts Receivable: 1st Qtr interest from LACOE
- Pledges Receivable: Chancellor's Circle pledges
- Prepaid Expenses: 2024-25 Blackbaud software subscription
- Accounts Payable: Raymond James financial advisor fees to be adj at year end \$6,639 Discretionary Cash Balance at $1 / 31 / 24 \begin{aligned} & \$ 155,373 \\ & 59 \%\end{aligned}$


## FUND BALANCES

| Fund Description | Beginning Fund Balance at 7/1/23 | Ending Fund Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 81 Operating | \$382,085 | \$283,348 | (\$98,737) | Decrease due to: <br> \$128,665 Revenue received includes <br> \$82,175 Golf Tournament <br> \$30,092 Chancellor's Circle <br> \$4,050 Silver Spur <br> $\$ 12,348$ Interest, admin fee, annual fund appeal, and general fundraising <br> $(\$ 136,732)$ Expenses paid includes $(\$ 39,407)$ Salary \& Benefits $(\$ 26,960)$ Development Fundraising <br> $(\$ 13,193)$ General Operations <br> $(\$ 37,540)$ Golf Tournament <br> $(\$ 17,252)$ Chancellor's Circle <br> $(\$ 2,380)$ Silver Spur <br> \$0 Scholarly Presenation <br> $(\$ 100,000)$ Trf to Fund 87 to Establish COC Foundation Endowment <br> \$9,330 Fair Market Value Adj - Opening Entry |


| Fund Description | Beginning Fund Balance at 7/1/23 | Ending Fund Balance at 1/31/24 | YTD Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 82 <br> Programmatic: Instructional/ Campus Support \& Clubs/Athletics | \$2,058,488 | \$2,036,283 | $(\$ 22,205)$ | Decrease due to: <br> \$286,860 Revenue received includes <br> \$18,966 Interest Fund 82 <br> \$138 Interest Fund 87 <br> \$9,190 Dividends Fund 87 Endowments <br> \$69,675 Instructional programs |
| Foundation Fundraising Programs (Included in Fund 82 Balance) | BANC 31,351 <br> Chancellor's Mini Grant 15,688 <br> Circle of Friends $\$ 8,237$ <br> Cougar Club $\$ 52,089$ <br> Dr.Van Hook Innovation $\$ 0$ <br> Library Associates $\$ 29,586$ <br> M.Jenkins Bridging $\$ 1,725$ <br> Patrons of the Arts $\$ 182,761$ <br> R. Van Hook Raising the $\$ 114,642$ <br> Bar  <br> Newhall Family Fdtn $\$ 41,500$ <br> Student Res \&Succ $\$ 57,408$ <br>  $\$ 534,987$ | BANC 32,936 <br> Chancellor's Mini Grant 8,688 <br> Circle of Friends $\$ 8,237$ <br> Cougar Club $\$ 48,637$ <br> Dr.Van Hook Innovation $\$ 7,250$ <br> Library Associates $\$ 29,586$ <br> M.Jenkins Bridging $\$ 1,825$ <br> Patrons of the Arts $\$ 60,078$ <br> R.Van Hook Raising the $\$ 252,274$ <br> Bar  <br> Newhall Family Fdtn $\$ 41,500$ <br> Student Res \&Succ $\$ 0$ <br>  $\$ 491,011$ | $\begin{array}{r} \$ 1,585 \\ (\$ 7,000) \\ \$ 0 \\ (\$ 3,452) \\ \$ 7,250 \\ \$ 0 \\ \$ 100 \\ (\$ 122,683) \\ \$ 137,632 \\ \$ 0 \\ (\$ 57,408) \\ \hline(\$ 43,976) \end{array}$ | \$47,409 Campus depts/clubs <br> \$3,506 Athletics <br> \$80,558 Foundation Fundraising Prog. <br> \$57,418 Trf to Roger Van Hook Raising the Bar <br> $(\$ 405,209)$ Expenses paid includes <br> $(\$ 1,583)$ Instructional programs <br> $(\$ 36,058)$ Campus depts/clubs <br> $(\$ 4,549)$ Athletics <br> ( $\$ 75,601$ ) Foundation Fundraising Prog. <br> $(\$ 57,418)$ Interfund Trf from Student Success \& Resource <br> $(\$ 230,000)$ Interfund Trf to Establish Fund 87 \$96,144 Fair Market Value Adj - Opening Entry |


| Fund Description | Beginning Fund <br> Balance at 7/1/23 | Ending Fund <br> Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 83 <br> Capital Campaigns <br> - ATC | $\$ 8$ | $\$ 8$ | $\$ 0$ | No significant activity |


| Fund Description | Beginning Fund Balance at 7/1/23 | Ending Fund Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 84 <br> Expendable Scholarships Includes College Promise | \$700,599 | \$816,840 | \$116,241 | Increase due to: <br> \$194,913 Revenue received includes <br> \$6,199 Interest Fund 84 <br> \$278 Interest Fund 86 <br> \$8,974 Dividend Fund 86 <br> \$9,155 Dividend Fund 86 Manvi Trust <br> \$76,807 Ext. 3rd Party Scholarships <br> $\$ 20,300$ Osher Exp. Scholarships <br> $\$ 73,200$ All other donor contributions <br> $(\$ 110,934)$ Expenses paid includes <br> $(\$ 79,772)$ Ext. 3rd Party Scholarships $(\$ 9,425)$ Osher Exp. Scholarships $(\$ 21,737)$ Other Expendable Scholarships <br> \$32,262 Fair Market Value Adj - Opening Entry |


| Fund Description | Beginning Fund <br> Balance at 7/1/23 | Ending Fund <br> Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 85 <br> Major Gifts | $\$ 4,443$ | $\$ 4,711$ | $\$ 268$ | Increase due to: <br> $\$ 45$ Interest <br> $\$ 223$ Fair Market Value Adj - Opening Entry |


| Fund Description | Beginning Fund Balance at 7/1/23 | Ending Fund Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 86 <br> Endowed Scholarships (Invested in Raymond James) | Raymond James $\begin{array}{r}\$ 1,162,056 \\ \$ 1,189,276\end{array}$ | Raymond James $\frac{\$ 1,162,056}{\$ 1,209,808}$ | $\begin{array}{r} \$ 20,532 \\ \$ 0 \\ \hline \$ 20,532 \end{array}$ | Increase due to: <br> \$19,150 Donor contributions to scholarships <br> \$1,382 Fair Market Value Adj - Opening Entry |


| Fund Description | Beginning Fund Balance at 7/1/23 | Ending Fund Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 87 <br> Endowments (Invested in Raymond James) | $\begin{array}{rr}\text { LACOE } & \begin{array}{r}\$ 13,526 \\ \text { Raymond James } \\ \$ 480,000 \\$\cline { 2 - 3 }  \hline$\$ 493,526\end{array}\end{array}$ | $\begin{array}{rr}\text { LACOE } & \begin{array}{r}\$ 14,213 \\ \text { Raymond James } \\ \hline \$ 810,000 \\$\cline { 2 - 3 }  \hline$\$ 824,213\end{array}\end{array}$ | $\begin{array}{r} \$ 687 \\ \$ 330,000 \\ \hline \$ 330,687 \end{array}$ | Increase due to: <br> \$130,000 Interfund Trf to Establish Patrons of the Arts |
| Endowment Program Allocations | Library $\$ 165,053$ <br> PAC $\$ 302,913$ <br> Track $\$ 10,864$ <br> Agajanian $\$ 10,247$ <br> TLC $\$ 2,006$ <br> Learning Resource $\$ 3,130$ <br> Patrons of the Arts $\$ 0$ <br> COC Foundation $\$ 0$ <br> Fair Market Value Adj $(\$ 687)$ <br>  $\$ 493,526$ | Library $\$ 165,053$ <br> PAC $\$ 302,913$ <br> Track $\$ 10,864$ <br> Agajanian $\$ 10,247$ <br> TLC $\$ 2,006$ <br> Learning Resource $\$ 3,130$ <br> Patrons of the Arts $\$ 130,000$ <br> COC Foundation $\$ 200,000$ <br> Fair Market Value Adj $\$ 0$ | $\begin{array}{r} \$ 0 \\ \$ 0 \\ \$ 0 \\ \$ 0 \\ \$ 0 \\ \$ 0 \\ \$ 130,000 \\ \$ 200,000 \\ \$ 687 \\ \hline \end{array}$ | Endowment <br> $\mathbf{\$ 2 0 0 , 0 0 0}$ Interfund Trf to Establish COC Foundation <br> Endowment <br> \$687 Fair Market Value Adj - Opening Entry |


| Fund Description | Beginning Fund <br> Balance at 7/1/23 | Ending Fund <br> Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 88 <br> OSHER - CCC <br> Scholarship Awards |  |  |  | Increase due to: <br> $\$ 88,527$ Revenue received includes <br> \$77 Interest |
|  | $\$ 153,656$ | $\$ 203,888$ | $\$ 50,232$ | $\$ 88,450$ Osher Scholarship Contrib. |


| Fund Description | Beginning Fund <br> Balance at 7/1/23 | Ending Fund <br> Balance at 1/31/24 | YTD <br> Variance | Variance Detail |
| :---: | :---: | :---: | :---: | :---: |
| Fund 89 <br> OSHER - CCC <br> Scholarship <br> Endowments | $\$ 1,041,613$ | $\$ 1,041,613$ | $\$ 0$ | No Change |

## RAYMOND JAMES INVESTMENTS

| January 31, 2024 |  |  |
| :---: | :---: | :---: |
| Initial Investment Investment Value Life to Date | Endowed Scholarships (Fund 86) <br> Inception Date: 6/17/15 $\begin{aligned} & \$ 280,000 \\ & \$ 580,000 \end{aligned}$ | $\begin{aligned} & \text { Other Endowments } \\ & \text { (Fund 87) } \\ & \text { Inception Date: 12/18/14 } \\ & \$ 380,000 \\ & \$ 810,000 \end{aligned}$ |
| Investment Value at 6/30/23 <br> Additional Contributions 12/11/23 Investment Value at 1/31/24 | $\begin{array}{r} \$ 646,881 \\ \$ 0 \\ \$ 677,473 \end{array}$ | $\begin{aligned} & \$ 587,578 \\ & \$ 330,000 \\ & \$ 948,979 \end{aligned}$ |
| Unrealized Gain |  |  |
| Life to Date <br> Net Gain(Loss) <br> Percent Increase/(Decrease) <br> Fiscal Year to Date 7/1/23-1/31/24 <br> Unrealized Gain/(Loss) <br> Percent Increase/(Decrease) | $\begin{array}{r} \$ 97,473 \\ 16.81 \% \\ \\ \$ 30,592 \\ 5.27 \% \end{array}$ | $\begin{array}{r} \$ 138,979 \\ 17 \% \\ \$ 31,401 \\ -5.25 \% \end{array}$ |
| Realized Dividends | (Fund 84 - LACOE) | (Fund 82 - LACOE) |
| Life to Date Dividends at 6/30/23 <br> Fiscal Year to Date 7/1/23-1/31/24 <br> Dividends Received <br> Realized Dividends Total at 1/31/24 | $\begin{array}{r} \$ 123,400 \\ \$ 8,974 \\ \hline \$ 132,374 \end{array}$ | $\begin{array}{r} \$ 147,136 \\ \$ 9,190 \\ \hline \$ 156,326 \end{array}$ |


| January 31, 2024 |  |
| :--- | :---: |
| Initial Investment | $\begin{array}{c}\text { Sati Ram Manvi Trust } \\ \text { Endowed Scholarship } \\ \text { (Fund 86) }\end{array}$ |
| Inception Date: 11/30/22 |  |
| $\$ 582,056$ |  |$\}$

College of the Canyons Foundation
Fiscal Year 2023-2024
Fund 81 - Operating Fund
Adopted Budget vs. YTD Actuals
January 31, 2024 - YTD
2023-24 YTD Summary of Activities at 7 months (58\% of fiscal year)
Revenues: $\quad \$ 128,665=49 \%$ of budget
Expenses: $\quad \$ 136,732=52 \%$ of budget
Net Revenue: $\quad(\$ 8,067)=$ Below budget due to timing including upcoming Silver Spur event and full payments for software

| REVENUES | Adopted <br> Budget | Current <br> Budget | YTD Actuals | YTD Actuals vs. Current Budget | Revenue \% of Current Budget | Explanation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LACOE Interest | 4,000.00 | 4,000.00 | 1,826.08 | $(2,173.92)$ | 45.65\% | 1st Qtr LACOE and bank interest |
| Change in Life Insurance Cash Value | 4,000.00 | 4,000.00 | - | (4,000.00) | 0.00\% | Annual year end adjustment from insurance statements |
| Change in Irrevocable Planned Gift Valu | 700.00 | 700.00 | - | (700.00) | 0.00\% | Annual year end adjustment from IRS table |
| Interfund Transfers | 20,000.00 | 20,000.00 | - | $(20,000.00)$ | 0.00\% | Fund 82 interest sweep |
| Interfund Transfers | 5,000.00 | 5,000.00 | - | $(5,000.00)$ | 0.00\% | No admin fees to date |
| Annual Fund Appeal | 15,000.00 | 15,000.00 | 8,566.00 | $(6,434.00)$ | 57.11\% | 1st letter sent November 2023. Electronic formats scheduled for Spring 2024. Letters are sent to all constituents (alumni, board members, community members |
| Development Fundraising | 5,000.00 | 5,000.00 | 1,956.20 | $(3,043.80)$ | 39.12\% | Unsolicited/Unrestricted donations |
| Alumni Development | 5,000.00 | 5,000.00 | - | $(5,000.00)$ | 0.00\% | Alumni outreach/events: Alumni Mixer held October 2023 and $3 \times 3$ Basketball Tournament in Spring 2024 |
| Golf Tournament | 55,000.00 | 55,000.00 | 82,175.00 | 27,175.00 | 149.41\% | Event held October 2023 |
| Chancellor's Circle | 60,000.00 | 60,000.00 | 30,092.00 | $(29,908.00)$ | 50.15\% | Year round new memberships/renewals; Event held October 2023 |
| Silver Spur | 90,500.00 | 90,500.00 | 4,050.00 | $(86,450.00)$ | 4.48\% | Event to be held April 2024 |
| Total Revenues | 264,200.00 | 264,200.00 | 128,665.28 | $(135,534.72)$ | 48.70\% |  |
|  | Adopted | Current |  | YTD Actuals vs. | Spent \% of |  |
| EXPENSES | Budget | Budget | YTD Actuals | Adopted Budget | Adopted Budget | Explanation |


| Salary \& Benefits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classified Clerical | 68,100.00 | 68,100.00 | 36,320.00 | (31,780.00) | 53.33\% | Payroll for July - mid January |
| Employee Benefits - Classified Clerical | 6,800.00 | 6,800.00 | 3,086.85 | $(3,713.15)$ | 45.39\% |  |
| Subtotal | 74,900.00 | 74,900.00 | 39,406.85 | $(35,493.15)$ | 52.61\% |  |
| Development Fundraising |  |  |  |  |  |  |
| Contract Services | 11,200.00 | 11,200.00 | 11,200.00 | - | 100.00\% | Raisers Edge NXT subscription |
| Mileage | 500.00 | 500.00 | - | (500.00) | 0.00\% | No expenses to date |
| Conferences | 2,000.00 | 2,000.00 | - | (2,000.00) | 0.00\% | No expenses to date |
| Event/Meeting Attendance | 2,000.00 | 2,000.00 | 45.00 | $(1,955.00)$ | 2.25\% | Event attendance at SCV Chamber Mixer |
| Memberships | 800.00 | 800.00 | 740.00 | (60.00) | 92.50\% | Memberships for SCV Chamber of Commerce, NCCCF and City of Santa Clarita Tourism |
| Advertising/Marketing | 6,200.00 | 6,200.00 | 1,602.00 | $(4,598.00)$ | 25.84\% | Constant Contact subscription |
| Board Designated | 2,000.00 | 2,000.00 | - | (2,000.00) | 0.00\% | No expenses to date |
| Program Grants | 5,000.00 | 5,000.00 | - | (5,000.00) | 0.00\% | No expenses to date |
| Other Expenses | 9,500.00 | 9,500.00 | 7,302.59 | $(2,197.41)$ | 76.87\% | Expenses for meetings with donors, Veteran's Day fundraiser event and Board Holiday party |
| Alumni Development - Expenses | 5,000.00 | 5,000.00 | 2,570.65 | $(2,429.35)$ | 51.41\% | Alumni logo items and Alumni Banner event |
| Planned Giving - Other Expenses | 4,000.00 | 4,000.00 | 3,500.00 | (500.00) | 87.50\% | Crescendo software subscription |
| Subtotal | 48,200.00 | 48,200.00 | 26,960.24 | (21,239.76) | 55.93\% |  |
| General Operations |  |  |  |  |  |  |
| Office Supplies | 1,500.00 | 1,500.00 | 1,150.68 | (349.32) | 76.71\% | General supplies as needed |
| Contract Services | 15,000.00 | 15,000.00 | 6,638.98 | (8,361.02) | 44.26\% | Investment advisor fees |
| Mileage | 200.00 | 200.00 | - | (200.00) | 0.00\% | No expenses to date |
| Postage | 600.00 | 600.00 | 410.00 | (190.00) | 68.33\% | Postage for mailings |
| Other Expenses | 6,000.00 | 6,000.00 | 1,319.70 | $(4,680.30)$ | $22.00 \%$ | Bank fees, payroll fees, tax report filing fee, board meeting supplies and water |
| Credit Card Fees | 9,000.00 | 9,000.00 | 3,673.52 | $(5,326.48)$ | 40.82\% | July - January merchant fees |
| Subtotal | 32,300.00 | 32,300.00 | 13,192.88 | $(19,107.12)$ | 40.84\% |  |
| Special Events |  |  |  |  |  |  |
| Golf Tournament - Expenses | 38,500.00 | 38,500.00 | 37,539.98 | (960.02) | 97.51\% | Event held October 2023 |
| Chancellor's Circle - Expenses | 17,500.00 | 17,500.00 | 17,251.59 | (248.41) | 98.58\% | Event held October 2023 |
| Silver Spur - Expenses | 50,500.00 | 50,500.00 | 2,380.20 | $(48,119.80)$ | 4.71\% | Event to be held April 2024 |
| Scholarly Presentation - Expenses | 1,500.00 | 1,500.00 | - | $(1,500.00)$ | 0.00\% | Event date to be determined |
| Subtotal | 108,000.00 | 108,000.00 | 57,171.77 | ( $50,828.23$ ) | 52.94\% |  |


| Total Expenses | 263,400.00 | 263,400.00 | 136,731.74 | 668.26) $51.91 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Net Revenue | 800.00 | 800.00 | $(8,066.46)$ | $(8,866.46)$ |
| Beginning Fund Balance General | 220,491.47 | 244,140.47 | 244,140.47 |  |
| PERS Pension Liability (updated annually) | - | - | - | Based on CaIPERS actuarial study as of 2020-21 |
| Trf to Fund 87-COC Foundation Endowmer | - | - | $(100,000.00)$ |  |
| Assets Held by Others-FCCC Endowed | 23,649.00 | 23,649.00 | - | Booked at 3/31/13 per VTD, Foundation board designated amount of Osher Endowment; 9/30/23 - Moved to Fund 82 - Raising the Bar |
| Life Insurance Cash Value (updated annually) | 96,133.28 | 96,133.28 | 96,133.28 | Booked at 6/30/11 per VTD, adjusted annually per insurance statements |
| Irrevocable Planned Gift (updated annually) | 32,481.00 | 32,481.00 | 32,481.00 | Booked at 6/30/21 per Eide Bailey, valued by IRS NPV rate calculation |
| Fair Market Value Adj on Cash in County | 9,330.00 | 9,330.00 | 18,660.00 | Booked at 6/30/21 per Governmental Accounting Standard Board - GASB 31 |
| Subtotal for Beginning Fund Balance | 382,084.75 | 405,733.75 | 291,414.75 |  |
| Ending Fund Balance | 382,884.75 | 406,533.75 | 283,348.29 | 108\% |
| Cash Balance |  |  |  |  |
| Discretionary Cash Balance |  |  | \$155,372.99 | 59\% |

Investment Overview as of Jan 31, 2024

## College of the Canyons



## Asset Growth

|  | $\begin{array}{r} \text { MTD } \\ 12 / 31 / 23 \\ 1 / 31 / 24 \end{array}$ | $\begin{array}{r} \text { Prior } 3 \text { Mos } \\ 10 / 31 / 23 \\ 1 / 31 / 24 \end{array}$ | $\begin{array}{r} \text { Custom } \\ 6 / 30 / 23 \\ 1 / 31 / 24 \end{array}$ | $\begin{array}{r} \text { Inception } \\ 6 / 30 / 20 \\ 1 / 31 / 24 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Beginning Market Value | \$1,625,790.80 | \$1,151,946.23 | \$1,234,459.29 | \$341,275.20 |
| Contributions/ Withdrawals | (\$1,379.18) | \$319,385.14 | \$309,970.39 | \$1,032,352.92 |
| Income | \$1,700.19 | \$10,968.44 | \$18,525.18 | \$154,007.69 |
| Change in Market Value | \$340.80 | \$144,152.79 | \$63,497.75 | \$98,816.80 |
| Ending Market Value | \$1,626,452.61 | \$1,626,452.61 | \$1,626,452.61 | \$1,626,452.61 |
| Investment Results | \$2,040.99 | \$155,121.23 | \$82,022.93 | \$252,824.49 |

James Schramm<br>james.schramm@raymondjames.com

## Asset Allocation

|  | Market <br> Value (\$) | $\%$ of <br> Portfolio |
| :--- | ---: | ---: |
| Cash \& Cash Alternatives | $\mathbf{2 7 2 , 6 0 8 . 9 3}$ | $\mathbf{1 6 . 7 6 \%}$ |
| Cash $^{*}$ | $28,691.33$ | $1.76 \%$ |
| Cash Alternatives | $243,917.60$ | $15.00 \%$ |
| Fixed Income | $\mathbf{4 0 9 , 7 0 3 . 9 8}$ | $\mathbf{2 5 . 1 9 \%}$ |
| Equity | $944,139.03$ | $\mathbf{5 8 . 0 5 \%}$ |
| U.S. Equity | $828,870.12$ | $50.96 \%$ |
| Non U.S. Equity | $83,531.78$ | $5.14 \%$ |
| Real Estate | $31,729.34$ | $1.95 \%$ |
| Equity Other | 7.79 | $0.00 \%$ |
| Alternative Investments | $\mathbf{0 . 0 1}$ | $\mathbf{0 . 0 0 \%}$ |
| Allocation Strategies | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0 \%}$ |
| Non-Classified | $\mathbf{0 . 6 8}$ | $\mathbf{0 . 0 0 \%}$ |
| Packaged products may be |  |  |
| rotal Portfolio | $\mathbf{\$ 1 , 6 2 6 , 4 5 2 . 6 1}$ | $\mathbf{1 0 0 \%}$ |

## Style Analysis

|  | Value | Equity <br> Style <br> Core | Growth |
| :---: | :---: | :---: | :---: |
| Large | 11.74\% | 16.13\% | 29.34\% |
| $\stackrel{N}{\mathrm{~N}} \mathrm{Mid}$ | 8.52\% | 13.12\% | 10.06\% |
| Small | 3.16\% | 4.39\% | 3.55\% |

Other Equity: 0.00\%


Other Fixed Income: 0.10\%

## Performance by Account asof Jans 1,2 204

## Performance by Account Summary <br> Time-Weighted (Net of Fees)

|  | Open Date / <br> (Close Date) | Market Value | $\begin{array}{r} \text { MTD } \\ 12 / 31 / 23 \\ 1 / 31 / 24 \end{array}$ | Prior 3 Months $\begin{array}{r} 10 / 31 / 23 \\ 1 / 31 / 24 \end{array}$ | $\begin{array}{r} \text { Custom } \\ 6 / 30 / 23 \\ 1 / 31 / 24 \end{array}$ | Last 12 Months $1 / 31 / 23$ $1 / 31 / 24$ | $\begin{array}{r} \text { Last } 3 \text { Years* } \\ 1 / 31 / 21 \\ 1 / 31 / 24 \\ \hline \end{array}$ | Since Inception* Inception 1/31/24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College of the Canyons Foundation 2 // xxxxx887 | 6/30/20 | \$677,473.33 | 0.14\% | 13.17\% | 6.33\% | 9.09\% | 1.88\% | 7.05\% |
| College of the Canyons Foundation 1 // xxxxx024 | 7/17/20 | \$948,979.28 | 0.11\% | 12.03\% | 5.46\% | 8.61\% | 1.75\% | 5.79\% |
| Total Portfolio | 6/30/20 | \$1,626,452.61 | 0.13\% | 12.50\% | 5.80\% | 8.74\% | 1.78\% | 6.96\% |

## Performance by Account as of $\operatorname{san} 31,2024$

## College of the Canyons

James Schramm
james.schramm@raymondjames.com

## Performance by Account Detail

Consolidated Review

| Inception: 6/30/20 | Beginning Market Value | Contributions/ Withdrawals | Income | Change in Market Value | Ending Market Value | Investment Results | Time-Weighted (Net of Fees) Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \hline \text { MTD } \\ & 12 / 31 / 23-1 / 31 / 24 \end{aligned}$ | \$1,625,790.80 | (\$1,379.18) | \$1,700.19 | \$340.80 | \$1,626,452.61 | \$2,040.99 | 0.13\% |
| Prior 3 Months 10/31/23-1/31/24 | \$1,151,946.23 | \$319,385.14 | \$10,968.44 | \$144,152.79 | \$1,626,452.61 | \$155,121.23 | 12.50\% |
| Custom 6/30/23-1/31/24 | \$1,234,459.29 | \$309,970.39 | \$18,525.18 | \$63,497.75 | \$1,626,452.61 | \$82,022.93 | 5.80\% |
| Last 12 Months 1/31/23-1/31/24 | \$1,158,236.15 | \$352,224.30 | \$27,659.88 | \$88,332.27 | \$1,626,452.61 | \$115,992.15 | 8.74\% |
| Last 3 Years* $1 / 31 / 21-1 / 31 / 24$ | \$1,141,319.01 | \$403,241.36 | \$127,169.50 | (\$45,277.27) | \$1,626,452.61 | \$81,892.23 | 1.78\% |
| Since Inception* $6 / 30 / 20-1 / 31 / 24$ | \$341,275.20 | \$1,032,352.92 | \$154,007.69 | \$98,816.80 | \$1,626,452.61 | \$252,824.49 | 6.96\% |

*Returns are annualized for periods greater than one year.

College of the Canyons Foundation 2 // xxxxx887
Inception: 6/30/20

|  | Beginning Market Value | Contributions/ Withdrawals | Income | Change in Market Value | Ending Market Value | Investment Results | (Net of Fees) Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MTD 12/31/23-1/31/24 | \$677,357.44 | (\$839.50) | \$839.59 | \$115.80 | \$677,473.33 | \$955.39 | 0.14\% |
| Prior 3 Months 10/31/23-1/31/24 | \$603,197.86 | (\$5,061.28) | \$5,061.96 | \$74,274.79 | \$677,473.33 | \$79,336.75 | 13.17\% |
| Custom 6/30/23-1/31/24 | \$646,881.31 | (\$9,906.52) | \$8,981.50 | \$31,517.04 | \$677,473.33 | \$40,498.54 | 6.33\% |
| Last 12 Months 1/31/23-1/31/24 | \$578,758.53 | \$41,226.96 | \$13,562.38 | \$43,925.46 | \$677,473.33 | \$57,487.84 | 9.09\% |
| Last 3 Years* 1/31/21-1/31/24 | \$498,884.68 | \$139,068.87 | \$60,979.17 | (\$21,459.39) | \$677,473.33 | \$39,519.78 | 1.88\% |
| Since Inception* $6 / 30 / 20-1 / 31 / 24$ | \$341,275.20 | \$213,865.53 | \$72,803.11 | \$49,529.49 | \$677,473.33 | \$122,332.60 | 7.05\% |

*Returns are annualized for periods greater than one year.

## Performance by Account as of Jan 31,2024

## College of the Canyons

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## Performance by Account Detail

College of the Canyons Foundation 1 // xxxxx024

| Inception: 7/17/20 |  | Contributions/ Withdrawals | Income | Change in Market Value | Ending Market Value | Investment Results | Time-Weighted (Net of Fees) Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning Market Value |  |  |  |  |  |  |
| $\begin{aligned} & \hline \text { MTD } \\ & 12 / 31 / 23-1 / 31 / 24 \end{aligned}$ | \$948,433.36 | (\$539.68) | \$860.60 | \$224.99 | \$948,979.28 | \$1,085.59 | 0.11\% |
| Prior 3 Months 10/31/23-1/31/24 | \$548,748.37 | \$324,446.42 | \$5,906.48 | \$69,878.01 | \$948,979.28 | \$75,784.49 | 12.03\% |
| Custom 6/30/23-1/31/24 | \$587,577.98 | \$319,876.91 | \$9,543.68 | \$31,980.71 | \$948,979.28 | \$41,524.39 | 5.46\% |
| Last 12 Months 1/31/23-1/31/24 | \$579,477.62 | \$310,997.34 | \$14,097.50 | \$44,406.82 | \$948,979.28 | \$58,504.32 | 8.61\% |
| Last 3 Years* $1 / 31 / 21-1 / 31 / 24$ | \$642,434.34 | \$264,172.49 | \$66,190.33 | (\$23,817.88) | \$948,979.28 | \$42,372.45 | 1.75\% |
| Since Inception* 7/17/20-1/31/24 | \$457,231.92 | \$361,255.47 | \$81,204.58 | \$49,287.31 | \$948,979.28 | \$130,491.89 | 5.79\% |

*Returns are annualized for periods greater than one year.

## Performance by Year as of dan 31, 2024

## College of the Canyons

$\left.\begin{array}{lrrrrrrr} & \begin{array}{r}\text { Beginning } \\ \text { Market Value }\end{array} & \begin{array}{r}\text { Contributions/ } \\ \text { Withdrawals }\end{array} & \text { Income } & \begin{array}{r}\text { Change in } \\ \text { Market Value }\end{array} & \begin{array}{r}\text { Ending } \\ \text { Market Value }\end{array} & \begin{array}{r}\text { Investment } \\ \text { Results }\end{array} & \begin{array}{r}\text { Time-Weighted } \\ \text { (Net of Fees) } \\ \text { Performance }\end{array} \\ \hline \text { Performance }\end{array}\right\}$

## Additional Information Regarding This Report

## College of the Canyons

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 obtained from sources that we believe to be reliable, but cannot be guaranteed.
 subject to risk and may lose value.

 entity. The business entity is independent of Raymond James Financial Services and not a broker/dealer.

Some reports have been excluded from this package due to no data available.
Report ID: a_731336_1707454800000_1707510578708000_00001of00001-CBM

## Performance

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The current performance may be lower or higher than the performance data quoted. It is not possible to invest directly in an index.

Performance is depicted using the Time-Weighted method for the entire period.
Time-Weighted - The geometric (compounded) return measured on the basis of periodic market valuations of assets. If applicable, the return includes the effects of leverage. Unlike the dollarweighted method, it minimizes the impact of cash flows on the rate of return; however, in principle it requires valuations to be made on the occasion of each cash flow. Approximation to this measure can be obtained by prorating cash flows to successive valuation points or by computing internal rates of return between valuation points. If there are no interim cash flows, the timeweighted return, compounded annually determines the entire value of an investment.

Returns are calculated net of fees
Annualized refers to the annualized return from the inception date of the account, or the selected beginning date when using the date-to-date functionality.

The inception date indicates the date of account or household initiation in the Portfolio Performance system. This date may not match the date the account was opened.

Managed Account Performance- In order for managers to track real time cash in managed AMS accounts, certain activity may not reflect the actual transaction dates and market values may differ from what is reported on client statements. The Time-Weighted Total Equity and TimeWeighted All Cash returns are the same for these accounts.

All performance figures exclude unpriced securities (including securities of indeterminate value), limited partnerships (other than limited partnerships classified as Alternative Investments and appearing in that section of your statement).

Dividends are not guaranteed and will fluctuate
The CFA Institute has not been involved with the preparation or review of this statement.
Accounts that have been closed may be included in the consolidated performance report. When closed accounts are included in the consolidated report, the performance report will only include information for the time period the account was active during the consolidated performance reporting time period.

Accounts with Real Time Cash may have cash values updated throughout the day, note that this may cause a difference in account values between performance and holdings reports.

## Securities Information

Non-proprietary annuity values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Raymond James Certificates of Deposit values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Values include accrued income. Values are based on trade date accounting method.

## Additional Information Regarding This Report

## College of the Canyons

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Morningstar equity information as of (February 08, 2024)
Morningstar mutual fund and annuity information as of (February 06, 2024)
Morningstar 529 information as of (January 19, 2024 )
Raymond James and Morningstar data are subject to the availability of the fund filings as well as internal analysis and may not represent real-time allocations.
©2024 Morningstar, Inc. All rights reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

This analysis is for informational purposes only and is intended to be used as part of a complete portfolio review with your financial advisor. The data provided in the asset allocation analysis is subject to inherent limitations and is not guaranteed to represent actual asset class exposure(s) within your account(s) at the time of calculation. See raymondjames.com/asset allocation/faq to learn more. Raymond James and Morningstar data are subject to the availability of fund filings as well as internal analysis and may not represent real-time allocations.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although these funds seek to preserve the value of your investment at $\$ 1.00$ per share, it is possible to lose money by investing in them.

Short positions and negative cash values are not included in the allocation.
While sources used for pricing publicly traded securities are considered reliable, the prices isplayed on your statement may be based on actual trades, bid/ask information or vendor evaluations. As such, the prices displayed on your statement may or may not reflect actual trade prices you would receive in the current market. Pricing for non-publicly traded securities is obtained from a variety of sources, which may include issuer-provided information. Raymond James does not guarantee the accuracy, reliability, completeness or attainability of this information. Investment decisions should be made only after contacting your Financial Advisor.

Within certain packaged products (for example, open-ended mutual funds, closed-ended mutua funds and exchange traded funds), any fixed income security held in the product portfolio is affected by several risks, including, without limitation, interest rate, prepayment, and credit related risks. Any rise (fall) in interest rates may reduce (increase) the value of the investment. An overview of these and other risks is available at raymondjames.com, finra.org, emma.msrb.org, and investigatingbonds.com.

Packaged products may be represented across multiple asset classes.

This report(s) has been generated using a historical time period, please note that Model and/or S\&P Comparison Data, where applicable, will be as of the previous business day and will not retroactively reflect data based on the "as of" time period selected.

## Additional Information Regarding This Report

## College of the Canyons

James Schramm
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## Benchmark Information

Bloomberg U.S. Agg Bd - The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors

 dividends reinvested. The S\&P represents about 75\% of the NYSE market capitalization.

Custom Blended Benchmark 1
S\&P 500 Total Return Indx 50\%, Bloomberg U.S. Agg Bd 50\% - The S\&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average
 calculated on a total return basis with dividends reinvested. The S\&P represents about $75 \%$ of the NYSE market capitalization
 approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

Investment Overview as of Feb 8, 2024

James Schramm<br>james.schramm@raymondjames.com



Style Analysis


## Asset Growth

$\left.\begin{array}{lrrrr} & \text { MTD } & \text { Prior 3 Mos } \\ & 12 / 31 / 23 & 10 / 31 / 23 & \text { Custom } \\ 1 / 31 / 24 & 1 / 31 / 24 & 1 / 31 / 24 & \text { Inception } \\ & & & & 11 / 28 / 22 \\ 1 / 31 / 24\end{array}\right]$

\section*{Portfolio Performance <br> | Time-Weighted (Net of Fees) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 18 \% \\ & 15 \% \end{aligned}$ |  |  |  |  |
|  |  |  |  |  |  |
|  | $12 \%$ |  |  |  |  |
|  | $9 \%$ |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | 3\% |  |  |  |  |
|  |  | MTD | Prior 3 Mos | Custom | Inception* |
|  |  | 12/31/23 | 10/31/23 | 6/30/23 | 11/28/22 |
|  |  | 1/31/24 | 1/31/24 | 1/31/24 | 1/31/24 |
| $\square$ Manvi Trust - COCF |  | 0.28\% | 12.09\% | 6.42\% | 10.80\% |
| Custom Blended Benchmark 1^ |  | 0.70\% | 12.08\% | 6.47\% | 12.27\% |
| S\&P 500 Total Return Indx |  | 1.68\% | 16.01\% | 9.85\% | 20.58\% |
| Bloomberg U.S. Agg Bd |  | (0.27\%) | 8.23\% | 3.08\% | 4.24\% |

*Returns are annualized. ${ }^{\wedge}$ See Additional Information for benchmark details.

## Performance by Account ${ }_{\text {as of feb } 8,2024}$

## Performance by Account Summary <br> Time-Weighted (Net of Fees)

|  | Open Date / | Market | $\begin{array}{r} \text { MTD } \\ 12 / 31 / 23 \end{array}$ | Prior 3 Months 10/31/23 | $\begin{gathered} \text { Custom } \\ 6 / 30 / 23 \end{gathered}$ | Last 12 Months 1/31/23 | Last 3 Years* $1 / 31 / 21$ | Since Inception ${ }^{*}$ 11/28/22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Close Date) | Value | 1/31/24 | 1/31/24 | 1/31/24 | 1/31/24 | 1/31/24 | 1/31/24 |
| Manvi Trust - COCF // xxxxx757 | 11/28/22 | \$641,325.47 | 0.28\% | 12.09\% | 6.42\% | 9.33\% | N/A | 10.80\% |
| Total Portfolio | 11/28/22 | \$641,325.47 | 0.28\% | 12.09\% | 6.42\% | 9.33\% | N/A | 10.80\% |

## Performance by Account ${ }_{\text {as offeb }, 2024}$

## Performance by Account Detail

Manvi Trust - COCF // xxxxx757
Inception: 11/28/22

| 退 | Beginning Market Value | Contributions/ Withdrawals | Income | Change in Market Value | Ending Market Value | Investment Results | Time-Weighted (Net of Fees) Performance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \hline \text { MTD } \\ & \text { 12/31/23-1/31/24 } \end{aligned}$ | \$639,511.04 | \$0.00 | \$100.51 | \$1,713.92 | \$641,325.47 | \$1,814.43 | 0.28\% |
| Prior 3 Months 10/31/23-1/31/24 | \$577,850.68 | (\$6,206.13) | \$6,503.91 | \$63,177.01 | \$641,325.47 | \$69,680.92 | 12.09\% |
| Custom 6/30/23-1/31/24 | \$612,473.36 | (\$9,942.34) | \$9,642.89 | \$29,151.56 | \$641,325.47 | \$38,794.45 | 6.42\% |
| Last 12 Months 1/31/23-1/31/24 | \$600,559.26 | (\$14,385.47) | \$17,803.47 | \$37,348.21 | \$641,325.47 | \$55,151.68 | 9.33\% |
| Last 3 Years* 1/31/21-1/31/24 | \$0.00 | \$567,670.78 | \$17,272.96 | \$56,381.73 | \$641,325.47 | \$73,654.69 | N/A |
| Since Inception* 11/28/22-1/31/24 | \$582,056.25 | (\$14,385.47) | \$17,272.96 | \$56,381.73 | \$641,325.47 | \$73,654.69 | 10.80\% |

*Returns are annualized for periods greater than one year.

## Performance by Year as offees, 2024

Manvi Trust - COCF // xxxxx757
James Schramm
james.schramm@raymondjames.com
$\left.\begin{array}{lrrrrrrr} & \begin{array}{c}\text { Beginning } \\ \text { Market Value }\end{array} & \begin{array}{r}\text { Contributions/ } \\ \text { Withdrawals }\end{array} & \text { Income } & \begin{array}{r}\text { Change in } \\ \text { Market Value }\end{array} & \begin{array}{r}\text { Ending } \\ \text { Market Value }\end{array} & \begin{array}{r}\text { Investment } \\ \text { Results }\end{array} & \begin{array}{r}\text { Time-Weighted } \\ \text { (Net of Fees) } \\ \text { Performance }\end{array} \\ \hline \text { Performance }\end{array}\right\}$

## Additional Information Regarding This Report

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 obtained from sources that we believe to be reliable, but cannot be guaranteed.
 subject to risk and may lose value.

 entity. The business entity is independent of Raymond James Financial Services and not a broker/dealer.

The account listing may or may not include all of your accounts with Raymond James Financial Services, Inc. This report is comprised of data from the following accounts: xxxxx757
Some reports have been excluded from this package due to no data available.
Report ID: a_731336_1707454800000_1707510777670000_00001of00001-CBM

## Performance

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The current performance may be lower or higher than the performance data quoted. It is not possible to invest directly in an index.

Performance is depicted using the Time-Weighted method for the entire period.
Time-Weighted - The geometric (compounded) return measured on the basis of periodic market valuations of assets. If applicable, the return includes the effects of leverage. Unlike the dollarweighted method, it minimizes the impact of cash flows on the rate of return; however, in principle it requires valuations to be made on the occasion of each cash flow. Approximation to this measure can be obtained by prorating cash flows to successive valuation points or by computing internal rates of return between valuation points. If there are no interim cash flows, the timeweighted return, compounded annually determines the entire value of an investment.

Returns are calculated net of fees
Annualized refers to the annualized return from the inception date of the account, or the selected beginning date when using the date-to-date functionality.

The inception date indicates the date of account or household initiation in the Portfolio Performance system. This date may not match the date the account was opened.

Managed Account Performance- In order for managers to track real time cash in managed AMS accounts, certain activity may not reflect the actual transaction dates and market values may differ from what is reported on client statements. The Time-Weighted Total Equity and TimeWeighted All Cash returns are the same for these accounts.

All performance figures exclude unpriced securities (including securities of indeterminate value), limited partnerships (other than limited partnerships classified as Alternative Investments and appearing in that section of your statement).

Dividends are not guaranteed and will fluctuate
The CFA Institute has not been involved with the preparation or review of this statement.
Accounts that have been closed may be included in the consolidated performance report. When closed accounts are included in the consolidated report, the performance report will only include information for the time period the account was active during the consolidated performance reporting time period.

Accounts with Real Time Cash may have cash values updated throughout the day, note that this may cause a difference in account values between performance and holdings reports.

## Securities Information

Non-proprietary annuity values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Raymond James Certificates of Deposit values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Values include accrued income. Values are based on trade date accounting method.

## Additional Information Regarding This Report

SCHRAMM
FINANCIAL GROUP

Manvi Trust - COCF // xxxxx757

Morningstar equity information as of (February 08, 2024)
Morningstar mutual fund and annuity information as of (February 06, 2024)
Morningstar 529 information as of (January 19, 2024)
Raymond James and Morningstar data are subject to the availability of the fund filings as well as internal analysis and may not represent real-time allocations.
©2024 Morningstar, Inc. All rights reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

This analysis is for informational purposes only and is intended to be used as part of a complete portfolio review with your financial advisor. The data provided in the asset allocation analysis is subject to inherent limitations and is not guaranteed to represent actual asset class exposure(s) within your account(s) at the time of calculation. See raymondjames.com/asset allocation/faq to learn more. Raymond James and Morningstar data are subject to the availability of fund filings as well as internal analysis and may not represent real-time allocations.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although these funds seek to preserve the value of your investment at $\$ 1.00$ per share, it is possible to lose money by investing in them.

Short positions and negative cash values are not included in the allocation.
While sources used for pricing publicly traded securities are considered reliable, the prices isplayed on your statement may be based on actual trades, bid/ask information or vendo evaluations. As such, the prices displayed on your statement may or may not reflect actual trade prices you would receive in the current market. Pricing for non-publicly traded securities is obtained from a variety of sources, which may include issuer-provided information. Raymond James does not guarantee the accuracy, reliability, completeness or attainability of this information. Investment decisions should be made only after contacting your Financial Advisor.

Within certain packaged products (for example, open-ended mutual funds, closed-ended mutual funds and exchange traded funds), any fixed income security held in the product portfolio is affected by several risks, including, without limitation, interest rate, prepayment, and credit related risks. Any rise (fall) in interest rates may reduce (increase) the value of the investment. An overview of these and other risks is available at raymondjames.com, finra.org, emma.msrb.org, and investigatingbonds.com.

Packaged products may be represented across multiple asset classes.

## Additional Information Regarding This Report

## Benchmark Information

Bloomberg U.S. Agg Bd - The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors

 dividends reinvested. The S\&P represents about $75 \%$ of the NYSE market capitalization.

Custom Blended Benchmark 1
S\&P 500 Total Return Indx 50\%, Bloomberg U.S. Agg Bd 50\% - The S\&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average
 calculated on a total return basis with dividends reinvested. The S\&P represents about $75 \%$ of the NYSE market capitalization.

The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

