COC FOUNDATION

Financial Statements Overview

Period Ending January 31, 2024



<u>OVERVIEW</u>
The Adopted Budget included revenues of \$264,200 and expenses of \$263,400, with net revenue of \$800.

As of January 31, 2024, we are 58% of the way through the fiscal year. Revenues of \$128,665 are below target at 49%, expenses of \$136,732 are slightly below budget at 52% bringing the net revenue to (\$8,067) below budget.

2023-24	Adopted Budget	YTD Actuals	Variance to Adopted Budget	Actuals as a % of Budget
Revenues	\$264,200	\$128,665	(\$135,535)	49%
Expenses	(\$263,400)	(\$136,732)	\$126,668	52%
Net Revenue	\$800	(\$8,067)	(\$8,867)	

REVENUES

Revenues are at 49% of budget and tracking slightly below target due to pending contributions for pending Silver Spur event and Chancellor's Circle memberships.

Below are highlights of year to date revenues:

					Variance of 1/31/24 Actuals to	%to
	Adopted Budget	Current Budget	11/30/23 Actuals	1/31/24 Actuals	Current Budget	Current Budget
 Interest/Dividends: 1st Qtr LACOE interest at 3.88% and bank interest 	\$4,000	\$4,000	\$1,824	\$1,826	(\$2,174)	46%
 Change in Life Insurance Cash Value: Annual year end adjustment from insurance statements 	\$4,000	\$4,000	\$0	\$0	(\$4,000)	0%
 Change in Irrevocable Planned Gift Value: Annual year end adjustment from IRS table 	\$700	\$700	\$0	\$0	(\$700)	0%
Interfund Transfers: Fund 82 interest sweep	\$20,000	\$20,000	\$0	\$0	(\$20,000)	0%
 Interfund Transfers-Admin Fees: No admin fees from donations of \$20,000 and over 	\$5,000	\$5,000	\$0	\$0	(\$5,000)	0%
 Annual Fund Appeal: 1st letter sent November 2023. Electronic formats scheduled for Spring 2024. Letters are sent to all constituents: alumni, board members, community members and friends. 	\$15,000	\$15,000	\$6,125	\$8,566	(\$6,434)	57%
General Fundraising: Community donations/payroll deductions	\$5,000	\$5,000	\$575	\$1,956	(\$3,044)	39%
 Alumni Development: Alumni outreach/events; Alumni Mixer held October 2023 and 3x3 Basketball Tournament to be held in Spring 2024 	\$5,000	\$5,000	\$0	\$0	(\$5,000)	0%
Subtotal	58,700	58,700	8,524	12,348	(46,352)	21%
Special Events						
Golf Tournament: Event held October 2023	\$55,000	\$55,000	\$82,175	\$82,175	\$27,175	149%
 Chancellor's Circle: New memberships and renewals; Dinner event held October 2023 	\$60,000	\$60,000	\$22,152	\$30,092	(\$29,908)	50%
Silver Spur: Event to be held April 2024	\$90,500	\$90,500	\$0	\$4,050	(\$86,450)	4%
Special Events Subtotal	\$205,500	\$205,500	\$104,327	\$116,317	(\$89,183)	57%
REVENUES TOTAL	\$264,200	\$264,200	\$112,851	\$128,665	(\$135,535)	49%

EXPENSESExpenses are at 52% of budget with a number of variances both above and below budget due to timing.

	Adopted Budget	Current Budget	11/30/23 Actuals	1/31/24 Actuals	Variance of 1/31/24 Actuals to Current Budget	%to Current Budget
Salaries & Benefits						
o Classified Clerical (Inc. Benefits): Payroll for July through mid- January	\$74,900	\$74,900	\$28,936	\$39,407	(\$35,493)	53%
Salaries & Benefits Subtotal:	\$74,900	\$74,900	\$28,936	\$39,407	(\$35,493)	53%
• Development Fundraising: Costs to support Foundation Fundraisi	ing					
o Contract Services: Raisers Edge NXT subscription	\$11,200	\$11,200	\$5,950	\$11,200	\$0	100%
o Mileage: No expenses to date	\$500	\$500	\$0	\$0	(\$500)	0%
o Conferences: No expenses to date	\$2,000	\$2,000	\$0	\$0	(\$2,000)	0%
o Event/Meeting Attendance: Networking events: SCV Chamber Mixer	\$2,000	\$2,000	\$30	\$45	(\$1,955)	2%
 Memberships: SCV Chamber of Commerce, NCCCF and City of Santa Clarita Tourism 	\$800	\$800	\$590	\$740	(\$60)	93%
o Advertising/Marketing: Constant Contact subscription	\$6,200	\$6,200	\$1,068	\$1,602	(\$4,598)	26%
o Board Designated: Support for District program	\$2,000	\$2,000	\$0	\$0	(\$2,000)	0%
o Program Grants: Mini grant support for District programs	\$5,000	\$5,000	\$0	\$0	(\$5,000)	0%
o Other Expenses: Meetings and donor recognitions; Veteran's Day fundraiser total \$589 and Board Holiday Party total \$2,539	\$9,500	\$9,500	\$3,660	\$7,302	(\$2,198)	77%
o Alumni Development: Alumni logo items and Alumni Banner event expenses of \$696,	\$5,000	\$5,000	\$2,571	\$2,571	(\$2,429)	51%
o Planned Giving: Crescendo software subscription	\$4,000	\$4,000	\$3,500	\$3,500	(\$500)	88%
Development Fundraising Subtotal:	\$48,200	\$48,200	\$17,369	\$26,960	(\$21,240)	56%
General Operations: Costs to support Foundation Operations						
o Office Supplies: General office supplies	\$1,500	\$1,500	\$931	\$1,151	(\$349)	77%
o Contract Services: Financial advisor fees for investments	\$15,000	\$15,000	\$0	\$6,639	(\$8,361)	44%
o Mileage: No expenses to date	\$200	\$200	\$0	\$0	(\$200)	0%
o Postage: Postage for mailings	\$600	\$600	\$0	\$410	(\$190)	68%
 Other Expenses: Bank fees, payroll fees, water and board development/member luncheons 	\$6,000	\$6,000	\$960	\$1,320	(\$4,680)	22%
o Credit Card Fees: Merchant fees July - January	\$9,000	\$9,000	\$2,626	\$3,673	(\$5,327)	41%
General Operations Subtotal:	\$32,300	\$32,300	\$4,517	\$13,193	(\$19,107)	41%
• Special Events	400 500	#00 F00	007.407	007.540	(4000)	000/
o Golf Tournament: Event held October 2023	\$38,500	\$38,500	\$37,437	\$37,540	(\$960)	
o Chancellor's Circle: Event held October 2023	\$17,500	\$17,500	\$16,477	\$17,252	(\$248)	
o Silver Spur: Event to be held April 2024	\$50,500	\$50,500	(\$1,944)	\$2,380	(\$48,120)	5%
o Scholarly Presentation: Event date to be determined	\$1,500	\$1,500	\$0	\$0 \$57,470	(\$1,500)	0%
Special Events Subtotal:		\$108,000	\$51,970 \$102,792	\$57,172 \$136,732	(\$50,828)	53%
EXPENSES TOTAL	ψ 2 03,400	\$263,400	\$102,792	\$136,732	(\$126,668)	52%
NET REVENUE	\$800	\$800	\$10,059	(\$8,066)	(\$8,866)	: =

SPECIAL EVENTS/FUNDRAISING

	Golf Tournament – Event held October 2, 2023												
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget	% of Budget	Achieved net income of \$28,135							
Donor Contributions	\$55,000	\$55,000	\$82,175	\$27,175	149%	above budget							
Expenses	(\$38,500)	(\$38,500)	(\$37,540)	\$960	98%								
Net Income	\$16,500	\$16,500	\$44,635	\$28,135	271%								

Chancelle	Chancellor's Circle - Ongoing new memberships/renewals; Event held October 20, 2023												
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget	% of Budget	Net income at (\$29,660) below budget; Memberships revenue pending Projected:							
Donor Contributions	\$60,000	\$60,000	\$30,092	(\$29,908)	50%	\$50,000 Revenue							
Expenses	(\$17,500)	(\$17,500)	(\$17,252)	\$248	99%	(\$17,752) Expenses \$32,248 Net income							
Net Income	\$42,500	\$42,500	\$12,840	(\$29,660)	30%	(\$10,252) Below Budget							

Silver Spur – Event to be held April 13, 2024											
	Adopted Budget	Variance of Actuals to Current Budget	% of Budget	Revenue and expenses							
Donor Contributions	\$90,500	\$90,500	\$4,050	(\$86,450)	4%	pending due to upcoming event					
Expenses	(\$50,500)	(\$50,500)	(\$2,380)	\$48,120	5%	CVCIIL					
Net Income	\$40,000	\$40,000	\$1,670	(\$38,330)	4%						

Scholarly Presentation – Event date to be determined											
	Adopted Budget	Current Budget	Actuals	Variance of Actuals to Current Budget		Expenses pending due to upcoming event					
Expenses	(\$1,500)	(\$1,500)	\$0	\$1,500	0%						

Fund/C	ash Balance Reconciliation		
•	Budgeted Beginning Fund Balance at 7/1/23:	\$382,085	
•	Transfer from Fund Balance to Establish Fund 87 COC Foundation Endowment	(\$100,000)	
•	Fair Market Value - Opening Entry	\$9,330	
•	Net Revenue Above Budget at 1/31/24:	(\$8,067)	
	Fund Balance at 1/31/24	\$283,348 1	08%
•	Fund Balance at 1/31/24:	\$283,348	
•	Donated Life Insurance Cash Value: From annual statements	(\$96,133)	
	(Booked at 6/30/11 per VTD, adjusted annually per insurance statements)		
•	Irrevocable Planned Gift: Valued using IRS NPV rate calculation	(\$32,481)	
	(Booked 6/30/21 per Eide Bailey, will be adjusted annually)		
•	Accounts Receivable: 1st Qtr interest from LACOE	\$0	
•	Pledges Receivable: Chancellor's Circle pledges	(\$750)	
•	Prepaid Expenses: 2024-25 Blackbaud software subscription	(\$5,250)	
•	Accounts Payable: Raymond James financial advisor fees to be adj at year end	\$6,639	
	Discretionary Cash Balance at 1/31/24	\$155.373 5	9%

FUND BALANCES

Fund Description	Beginning Fund Balance at 7/1/23	Ending Fund Balance at 1/31/24	YTD Variance	Variance Detail
Fund 81 Operating	\$382,085	\$283,348	(\$98,737)	Decrease due to: \$128,665 Revenue received includes \$82,175 Golf Tournament \$30,092 Chancellor's Circle \$4,050 Silver Spur \$12,348 Interest, admin fee, annual fund appeal, and general fundraising (\$136,732) Expenses paid includes (\$39,407) Salary & Benefits (\$26,960) Development Fundraising (\$13,193) General Operations (\$37,540) Golf Tournament (\$17,252) Chancellor's Circle (\$2,380) Silver Spur \$0 Scholarly Presenation (\$100,000) Trf to Fund 87 to Establish COC Foundation Endowment \$9,330 Fair Market Value Adj - Opening Entry

Fund Description	Beginning Fu Balance at 7/		Ending Fun Balance at 1/3		YTD Variance	Variance Detail
Fund 82 Programmatic: Instructional/ Campus Support & Clubs/Athletics	\$2,058,488	ł	\$2,036,283		(\$22,205)	Decrease due to: \$286,860 Revenue received includes \$18,966 Interest Fund 82 \$138 Interest Fund 87 \$9,190 Dividends Fund 87 Endowments \$69,675 Instructional programs
Foundation Fundraising Programs (Included in Fund 82 Balance)	BANC Chancellor's Mini Grant Circle of Friends Cougar Club Dr.Van Hook Innovation Library Associates M.Jenkins Bridging Patrons of the Arts R.Van Hook Raising the Bar Newhall Family Fdtn	31,351 15,688 \$8,237 \$52,089 \$0 \$29,586 \$1,725 \$182,761 \$114,642 \$41,500	BANC Chancellor's Mini Grant Circle of Friends Cougar Club Dr.Van Hook Innovation Library Associates M.Jenkins Bridging Patrons of the Arts R.Van Hook Raising the Bar Newhall Family Fdtn	32,936 8,688 \$8,237 \$48,637 \$7,250 \$29,586 \$1,825 \$60,078 \$252,274	\$1,585 (\$7,000) \$0 (\$3,452) \$7,250 \$100 (\$122,683) \$137,632	\$57,418 Trf to Roger Van Hook Raising the Bar (\$405,209) Expenses paid includes (\$1,583) Instructional programs (\$36,058) Campus depts/clubs (\$4,549) Athletics (\$75,601) Foundation Fundraising Prog.
	Student Res&Succ	\$57,408 \$534,987	Student Res&Succ	\$0 \$491,011	(\$57,408) (\$43,976)	4

Fund Description	Beginning Fund Balance at 7/1/23	Ending Fund Balance at 1/31/24	YTD Variance	Variance Detail
Fund 83 Capital Campaigns – ATC	\$8	\$8	\$0	No significant activity

Fund Description	Beginning Fund Balance at 7/1/23	Ending Fund Balance at 1/31/24	YTD Variance	Variance Detail
Fund 84 Expendable Scholarships – Includes College	\$700,599	\$816,840	\$116,241	Increase due to: \$194,913 Revenue received includes \$6,199 Interest Fund 84 \$278 Interest Fund 86 \$8,974 Dividend Fund 86 \$9,155 Dividend Fund 86 Manvi Trust \$76,807 Ext. 3rd Party Scholarships \$20,300 Osher Exp. Scholarships \$73,200 All other donor contributions
Promise				(\$110,934) Expenses paid includes (\$79,772) Ext. 3rd Party Scholarships (\$9,425) Osher Exp. Scholarships (\$21,737) Other Expendable Scholarships \$32,262 Fair Market Value Adj - Opening Entry

Fund Description	Beginning Fund Balance at 7/1/23	Ending Fund Balance at 1/31/24	YTD Variance	Variance Detail
Fund 85 Maior Gifts	\$4,443	\$4,711	\$268	Increase due to: \$45 Interest
Major Onto				\$223 Fair Market Value Adj - Opening Entry

Fund Description			YTD Variance	Variance Detail
Fund 86 Endowed	LACOE \$27,220	LACOE \$47,75	\$20,532	Increase due to: \$19,150 Donor contributions to scholarships
Endowed Scholarships (Invested in	Raymond James \$1,162,056 \$1,189,276			\$1,382 Fair Market Value Adj - Opening Entry
Raymond James)				

Fund Description	Beginning Fu Balance at 7/1		Ending Fun Balance at 1/3		YTD Variance	Variance Detail
Fund 87 Endowments (Invested in Raymond James)	LACOE Raymond James	\$13,526 \$480,000 \$493,526	LACOE Raymond James	\$14,213 \$810,000 \$824,213		Increase due to: \$130,000 Interfund Trf to Establish Patrons of the Arts
Endowment Program Allocations	Library PAC Track Agajanian TLC Learning Resource Patrons of the Arts COC Foundation Fair Market Value Adj	. ,	PAC Track Agajanian TLC Learning Resource Patrons of the Arts COC Foundation	,	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$130,000 \$200,000 \$687 \$330,687	Endowment \$200,000 Interfund Trf to Establish COC Foundation Endowment \$687 Fair Market Value Adj - Opening Entry

Fund Description	Beginning Fund Balance at 7/1/23	Ending Fund Balance at 1/31/24	YTD Variance	Variance Detail	
Fund 88 OSHER – CCC Scholarship Awards	\$153,656	\$203,888	\$50,232	Increase due to: \$88,527 Revenue received includes \$77 Interest \$88,450 Osher Scholarship Contrib. (\$39,150) Osher Student Scholarships \$855 Fair Market Value Adj - Opening Entry	

Fund Description	Beginning Fund Balance at 7/1/23	Ending Fund Balance at 1/31/24	YTD Variance	Variance Detail
Fund 89 OSHER – CCC Scholarship Endowments	\$1,041,613	\$1,041,613	\$0	No Change

RAYMOND JAMES INVESTMENTS

	January 31, 2024	
	Endowed Scholarships (Fund 86) Inception Date: 6/17/15	Other Endowments (Fund 87) Inception Date: 12/18/14
Initial Investment Investment Value Life to Date	\$280,000 \$580,000	\$380,000 \$810,000
Investment Value at 6/30/23 Additional Contributions 12/11/23 Investment Value at 1/31/24	\$646,881 \$0 \$677,473	\$587,578 \$330,000 \$948,979
Unrealized Gain Life to Date Net Gain(Loss) Percent Increase/(Decrease) Fiscal Year to Date 7/1/23 - 1/31/24 Unrealized Gain/(Loss) Percent Increase/(Decrease)	\$97,473 16.81% \$30,592 5.27%	\$138,979 17% \$31,401 -5.25%
Realized Dividends Life to Date Dividends at 6/30/23 Fiscal Year to Date 7/1/23 - 1/31/24 Dividends Received Realized Dividends Total at 1/31/24	(Fund 84 - LACOE) \$123,400 \$8,974 \$132,374	(Fund 82 - LACOE) \$147,136 \$9,190 \$156,326

January 31, 2024						
	Sati Ram Manvi Trust Endowed Scholarship (Fund 86) Inception Date: 11/30/22					
Initial Investment	\$582,056					
Investment Value at 6/30/23	\$610,354					
Investment Value at 1/31/24	\$638,187					
<u>Unrealized Gain</u> Life to Date						
Unrealized Gain/(Loss)	\$56,131					
Percent Increase/ (Decrease) Fiscal Year to Date 7/1/23 - 1/31/24	9.64%					
Unrealized Gain/(Loss)	\$27,833					
Percent Increase/ (Decrease)	4.78%					
Realized Dividends						
Life to Date Dividends at 6/30/23 Fiscal Year to Date 7/1/23 - 1/31/24	\$5,230					
Dividends Received	\$9,155					
Realized Dividends Total at 1/31/24	\$14,385					

2023-24 YTD Summary of Activities at 7 months (58% of fiscal year)

Revenues: \$128,665 = 49% of budget Expenses: \$136,732 = 52% of budget

Net Revenue: (\$8,067) = Below budget due to timing including upcoming Silver Spur

event and full payments for software

	Adopted	Current		YTD Actuals vs.	Revenue % of	
REVENUES	Budget	Budget	YTD Actuals	Current Budget	Current Budget	Explanation
LACOE Interest	4,000.00	4,000.00	1,826.08	(2,173.92)	45.65%	1st Qtr LACOE and bank interest
Change in Life Insurance Cash Value	4,000.00	4,000.00	-	(4,000.00)		Annual year end adjustment from insurance statements
Change in Irrevocable Planned Gift Valu		700.00	-	(700.00)		Annual year end adjustment from IRS table
Interfund Transfers Interfund Transfers	20,000.00 5,000.00	20,000.00 5,000.00	-	(20,000.00) (5,000.00)		Fund 82 interest sweep No admin fees to date
Annual Fund Appeal	15,000.00	15,000.00	8,566.00	(6,434.00)		1st letter sent November 2023. Electronic formats
Aimaar and Appear	10,000.00	10,000.00	0,000.00	(0,404.00)	37.1170	scheduled for Spring 2024. Letters are sent to all
						constituents (alumni, board members, community members
Development Fundraising	5,000.00	5,000.00	1,956.20	(3,043.80)		Unsolicited/Unrestricted donations
Alumni Development	5,000.00	5,000.00	-	(5,000.00)	0.00%	Alumni outreach/events: Alumni Mixer held October 2023
						and 3x3 Basketball Tournament in Spring 2024
Golf Tournament Chancellor's Circle	55,000.00 60,000.00	55,000.00 60,000.00	82,175.00 30,092.00	27,175.00 (29,908.00)		Event held October 2023 Year round new memberships/renewals; Event held
Charicellor's Circle	00,000.00	00,000.00	30,032.00	(29,900.00)	30.1370	October 2023
Silver Spur	90,500.00	90,500.00	4,050.00	(86,450.00)	4.48%	Event to be held April 2024
Total Revenues	264,200.00	264,200.00	128,665.28	(135,534.72)	48.70%	
	Adopted	Current		YTD Actuals vs.	Cnant 9/ of	
EXPENSES	Adopted	Current			Spent % of	
<u>EXFEROLO</u>	Budget	Budget	YTD Actuals	Adopted Budget	Adopted Budget	Explanation
Salary & Benefits						
Classified Clerical	68,100.00	68,100.00	36,320.00	(31,780.00)		Payroll for July - mid January
Employee Benefits - Classified Clerical Subtotal	6,800.00 74,900.00	6,800.00 74,900.00	3,086.85 39,406.85	(3,713.15)	45.39% 52.61%	-
Development Fundraising	74,900.00	74,900.00	39,400.03	(33,493.13)	32.0170	
Contract Services	11,200.00	11,200.00	11,200.00	_	100.00%	Raisers Edge NXT subscription
Mileage	500.00	500.00	-	(500.00)		No expenses to date
Conferences	2,000.00	2,000.00	-	(2,000.00)	0.00%	No expenses to date
Event/Meeting Attendance	2,000.00	2,000.00	45.00	(1,955.00)		Event attendance at SCV Chamber Mixer
Memberships	800.00	800.00	740.00	(60.00)	92.50%	Memberships for SCV Chamber of Commerce, NCCCF
Advertising/Marketing	6,200.00	6,200.00	1,602.00	(4,598.00)	25.84%	and City of Santa Clarita Tourism Constant Contact subscription
Board Designated	2,000.00	2,000.00	1,002.00	(2,000.00)		No expenses to date
Program Grants	5,000.00	5,000.00	-	(5,000.00)		No expenses to date
Other Expenses	9,500.00	9,500.00	7,302.59	(2,197.41)		Expenses for meetings with donors, Veteran's Day
						fundraiser event and Board Holiday party
Alumni Development - Expenses	5,000.00	5,000.00	2,570.65	(2,429.35)		Alumni logo items and Alumni Banner event
Planned Giving - Other Expenses	4,000.00	4,000.00	3,500.00	(500.00)	55.93%	Crescendo software subscription
Subtotal General Operations	48,200.00	48,200.00	26,960.24	(21,239.76)	55.95%	
Office Supplies	1,500.00	1,500.00	1,150.68	(349.32)	76.71%	General supplies as needed
Contract Services	15,000.00	15,000.00	6,638.98	(8,361.02)		Investment advisor fees
Mileage	200.00	200.00	-	(200.00)	0.00%	No expenses to date
Postage	600.00	600.00	410.00	(190.00)		Postage for mailings
Other Expenses	6,000.00	6,000.00	1,319.70	(4,680.30)	22.00%	Bank fees, payroll fees, tax report filing fee, board meeting
Credit Card Fees	9,000.00	9,000.00	3,673.52	(5,326.48)	40.82%	supplies and water July - January merchant fees
Subtotal	32,300.00	32,300.00	13,192.88	(19,107.12)	40.84%	odiy bandary morbilant 1000
Special Events				,		
Golf Tournament - Expenses	38,500.00	38,500.00	37,539.98	(960.02)		Event held October 2023
Chancellor's Circle - Expenses	17,500.00	17,500.00	17,251.59	(248.41)		Event held October 2023
Silver Spur - Expenses Scholarly Presentation - Expenses	50,500.00	50,500.00	2,380.20	(48,119.80)		Event to be held April 2024 Event date to be determined
Subtotal	1,500.00 108,000.00	1,500.00 108,000.00	57,171.77	(1,500.00) (50,828.23)	52.94%	
343.5.4	.00,000.00	.00,000.00	01,11	(00,020.20)	02.0170	
Total Expenses	263,400.00	263,400.00	136,731.74	(126,668.26)	51.91%	•
Not Personue	000.00	200.00	(0.000.40)	(0.000.40)		
Net Revenue	800.00	800.00	(8,066.46)	(8,866.46)		
Beginning Fund Balance General	220,491.47	244,140.47	244,140.47			
PERS Pension Liability (updated annually)	-	-		Based on CalPERS actu	uarial study as of 202	0-21
Trf to Fund 87 - COC Foundation Endowmen	-		(100,000.00)	Dealer d at 2/24/42 man \	(TD. Faundation book	ad designated amount of Oaken Endeument.
Assets Held by Others-FCCC Endowed Scholarship	23,649.00	23,649.00	-	9/30/23 - Moved to Fund		rd designated amount of Osher Endowment; r
Life Insurance Cash Value (updated annually)	96,133.28	96,133.28	96,133.28		•	ly per insurance statements
Irrevocable Planned Gift (updated annually)	32,481.00	32,481.00	32,481.00	Booked at 6/30/21 per E	ide Bailey, valued by	IRS NPV rate calculation
Fair Market Value Adj on Cash in County	9,330.00	9,330.00		Booked at 6/30/21 per G	Sovernmental Accour	nting Standard Board - GASB 31
Subtotal for Beginning Fund Balance	382,084.75	405,733.75	291,414.75			
Ending Fund Balance	382,884.75	406,533.75	283,348.29	108%		
-			·	=		
Cach Balanco						

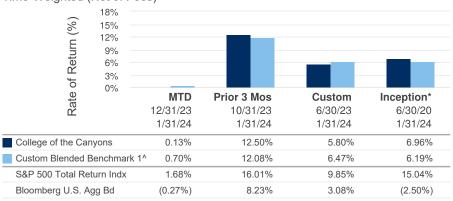


College of the Canyons

James Schramm james.schramm@raymondjames.com

Portfolio Performance

Time-Weighted (Net of Fees)



^{*}Returns are annualized. ^See Additional Information for benchmark details.

MATE

Asset Allocation

	Market Value (\$)	% of Portfolio
Cash & Cash Alternatives	272,608.93	16.76%
■ Cash [*]	28,691.33	1.76%
Cash Alternatives	243,917.60	15.00%
Fixed Income	409,703.98	25.19%
Equity	944,139.03	58.05%
U.S. Equity	828,870.12	50.96%
Non U.S. Equity	83,531.78	5.14%
Real Estate	31,729.34	1.95%
Equity Other	7.79	0.00%
Alternative Investments	0.01	0.00%
Allocation Strategies	0.00	0.00%
Non-Classified	0.68	0.00%
Total Portfolio	\$1,626,452.61	100%

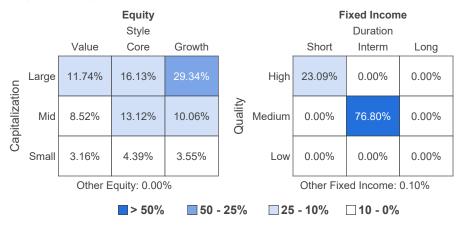
Packaged products may be represented across multiple

represented across multiple asset classes.

Asset Growth

	MTD	Prior 3 Mos	Custom	Inception
	12/31/23	10/31/23	6/30/23	6/30/20
	1/31/24	1/31/24	1/31/24	1/31/24
Beginning Market Value	\$1,625,790.80	\$1,151,946.23	\$1,234,459.29	\$341,275.20
Contributions/ Withdrawals	(\$1,379.18)	\$319,385.14	\$309,970.39	\$1,032,352.92
Income	\$1,700.19	\$10,968.44	\$18,525.18	\$154,007.69
Change in Market Value	\$340.80	\$144,152.79	\$63,497.75	\$98,816.80
Ending Market Value	\$1,626,452.61	\$1,626,452.61	\$1,626,452.61	\$1,626,452.61
Investment Results	\$2,040.99	\$155,121.23	\$82,022.93	\$252,824.49

Style Analysis



^{*\$5,293.06} is held in cash and cash sweep products





Performance by Account as of Jan 31, 2024

College of the Canyons James Schramm james.schramm@raymondjames.com

Performance by Account Summary Time-Weighted (Net of Fees)

	Open Date / (Close Date)	Market Value	MTD 12/31/23 1/31/24	Prior 3 Months 10/31/23 1/31/24	Custom 6/30/23 1/31/24	Last 12 Months 1/31/23 1/31/24	Last 3 Years * 1/31/21 1/31/24	Since Inception* Inception 1/31/24
College of the Canyons Foundation 2 // xxxxx887	6/30/20	\$677,473.33	0.14%	13.17%	6.33%	9.09%	1.88%	7.05%
College of the Canyons Foundation 1 // xxxxx024	7/17/20	\$948,979.28	0.11%	12.03%	5.46%	8.61%	1.75%	5.79%
Total Portfolio	6/30/20	\$1,626,452.61	0.13%	12.50%	5.80%	8.74%	1.78%	6.96%

^{*}Returns are annualized for periods greater than one year.





College of the Canyons James Schramm james.schramm@raymondjames.com

Performance by Account Detail

Consolidated Review

Inception: 6/30/20

Inception: 6/30/20	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	Time-Weighted (Net of Fees) Performance
MTD 12/31/23-1/31/24	\$1,625,790.80	(\$1,379.18)	\$1,700.19	\$340.80	\$1,626,452.61	\$2,040.99	0.13%
Prior 3 Months 10/31/23-1/31/24	\$1,151,946.23	\$319,385.14	\$10,968.44	\$144,152.79	\$1,626,452.61	\$155,121.23	12.50%
Custom 6/30/23-1/31/24	\$1,234,459.29	\$309,970.39	\$18,525.18	\$63,497.75	\$1,626,452.61	\$82,022.93	5.80%
Last 12 Months 1/31/23-1/31/24	\$1,158,236.15	\$352,224.30	\$27,659.88	\$88,332.27	\$1,626,452.61	\$115,992.15	8.74%
Last 3 Years* 1/31/21-1/31/24	\$1,141,319.01	\$403,241.36	\$127,169.50	(\$45,277.27)	\$1,626,452.61	\$81,892.23	1.78%
Since Inception* 6/30/20-1/31/24	\$341,275.20	\$1,032,352.92	\$154,007.69	\$98,816.80	\$1,626,452.61	\$252,824.49	6.96%

^{*}Returns are annualized for periods greater than one year.

College of the Canyons Foundation 2 // xxxxx887

Inception: 6/30/20

Inception: 6/30/20	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	Time-Weighted (Net of Fees) Performance
MTD 12/31/23-1/31/24	\$677,357.44	(\$839.50)	\$839.59	\$115.80	\$677,473.33	\$955.39	0.14%
Prior 3 Months 10/31/23-1/31/24	\$603,197.86	(\$5,061.28)	\$5,061.96	\$74,274.79	\$677,473.33	\$79,336.75	13.17%
Custom 6/30/23-1/31/24	\$646,881.31	(\$9,906.52)	\$8,981.50	\$31,517.04	\$677,473.33	\$40,498.54	6.33%
Last 12 Months 1/31/23-1/31/24	\$578,758.53	\$41,226.96	\$13,562.38	\$43,925.46	\$677,473.33	\$57,487.84	9.09%
Last 3 Years* 1/31/21-1/31/24	\$498,884.68	\$139,068.87	\$60,979.17	(\$21,459.39)	\$677,473.33	\$39,519.78	1.88%
Since Inception * 6/30/20-1/31/24	\$341,275.20	\$213,865.53	\$72,803.11	\$49,529.49	\$677,473.33	\$122,332.60	7.05%

^{*}Returns are annualized for periods greater than one year.





College of the Canyons James Schramm james.schramm@raymondjames.com

Performance by Account Detail

College of the Canyons Foundation 1 // xxxxx024

Inception: 7/17/20

Inception: 7/17/20	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	Time-Weighted (Net of Fees) Performance
MTD 12/31/23-1/31/24	\$948,433.36	(\$539.68)	\$860.60	\$224.99	\$948,979.28	\$1,085.59	0.11%
Prior 3 Months 10/31/23-1/31/24	\$548,748.37	\$324,446.42	\$5,906.48	\$69,878.01	\$948,979.28	\$75,784.49	12.03%
Custom 6/30/23-1/31/24	\$587,577.98	\$319,876.91	\$9,543.68	\$31,980.71	\$948,979.28	\$41,524.39	5.46%
Last 12 Months 1/31/23-1/31/24	\$579,477.62	\$310,997.34	\$14,097.50	\$44,406.82	\$948,979.28	\$58,504.32	8.61%
Last 3 Years* 1/31/21-1/31/24	\$642,434.34	\$264,172.49	\$66,190.33	(\$23,817.88)	\$948,979.28	\$42,372.45	1.75%
Since Inception* 7/17/20-1/31/24	\$457,231.92	\$361,255.47	\$81,204.58	\$49,287.31	\$948,979.28	\$130,491.89	5.79%

^{*}Returns are annualized for periods greater than one year.





College of the Canyons

James Schramm james.schramm@raymondjames.com

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	Time-Weighted (Net of Fees) A Performance Pe	Annualized* rformance
Total Portfolio	\$341,275.20	\$1,032,352.92	\$154,007.69	\$98,816.80	\$1,626,452.61	\$252,824.49		6.96%
Year to Date (12/31/2023 - 1/31/2024)	\$1,625,790.80	(\$1,379.18)	\$1,700.19	\$340.80	\$1,626,452.61	\$2,040.99	0.13%	6.96%
2023	\$1,093,370.55	\$352,582.36	\$26,985.35	\$152,852.54	\$1,625,790.80	\$179,837.89	15.15%	7.09%
2022	\$1,317,036.81	(\$2,707.24)	\$30,280.02	(\$251,239.04)	\$1,093,370.55	(\$220,959.02)	(16.92%)	4.03%
2021	\$1,155,068.37	\$37,278.84	\$68,884.15	\$55,805.45	\$1,317,036.81	\$124,689.60	10.42%	20.81%
2020 (6/30/2020 - 12/31/2020)	\$341,275.20	\$646,578.14	\$26,157.98	\$141,057.05	\$1,155,068.37	\$167,215.03	20.36%	20.36%

^{*}Returns are annualized for periods greater than one year.



College of the Canyons

James Schramm james.schramm@raymondjames.com

This report should not be used as a substitute for your monthly statement, 1099 or to determine taxability. Changes in tax laws may occur at any time and could have a substantial impact upon each person's situation. While we are familiar with the tax provisions of the issues presented herein, we are not qualified to render advice on tax or legal matters. The information in this report has been obtained from sources that we believe to be reliable, but cannot be guaranteed.

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The account listing may or may not include all of your accounts with Raymond James Financial Services, Inc. This report is comprised of data from the following accounts: xxxxx887, xxxxxx024

Some reports have been excluded from this package due to no data available.

Report ID: a 731336 1707454800000 1707510578708000 00001of00001-CBM

Performance

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The current performance may be lower or higher than the performance data quoted. It is not possible to invest directly in an index.

Performance is depicted using the Time-Weighted method for the entire period.

Time-Weighted - The geometric (compounded) return measured on the basis of periodic market valuations of assets. If applicable, the return includes the effects of leverage. Unlike the dollar-weighted method, it minimizes the impact of cash flows on the rate of return; however, in principle it requires valuations to be made on the occasion of each cash flow. Approximation to this measure can be obtained by prorating cash flows to successive valuation points or by computing internal rates of return between valuation points. If there are no interim cash flows, the time-weighted return, compounded annually determines the entire value of an investment.

Returns are calculated net of fees.

Annualized refers to the annualized return from the inception date of the account, or the selected beginning date when using the date-to-date functionality.

The inception date indicates the date of account or household initiation in the Portfolio Performance system. This date may not match the date the account was opened.

Managed Account Performance- In order for managers to track real time cash in managed AMS accounts, certain activity may not reflect the actual transaction dates and market values may differ from what is reported on client statements. The Time-Weighted Total Equity and Time-Weighted All Cash returns are the same for these accounts.

All performance figures exclude unpriced securities (including securities of indeterminate value), limited partnerships (other than limited partnerships classified as Alternative Investments and appearing in that section of your statement).

Dividends are not guaranteed and will fluctuate.

The CFA Institute has not been involved with the preparation or review of this statement.

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Accounts with Real Time Cash may have cash values updated throughout the day, note that this may cause a difference in account values between performance and holdings reports.

Securities Information

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Raymond James Certificates of Deposit values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Values include accrued income. Values are based on trade date accounting method.



College of the Canyons

James Schramm iames.schramm@ravmondiames.com

Morningstar equity information as of (February 08, 2024)

Morningstar mutual fund and annuity information as of (February 06, 2024)

Morningstar 529 information as of (January 19, 2024)

Raymond James and Morningstar data are subject to the availability of the fund filings as well as internal analysis and may not represent real-time allocations.

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This analysis is for informational purposes only and is intended to be used as part of a complete portfolio review with your financial advisor. The data provided in the asset allocation analysis is subject to inherent limitations and is not guaranteed to represent actual asset class exposure(s) within your account(s) at the time of calculation. See raymondjames.com/asset allocation/faq to learn more. Raymond James and Morningstar data are subject to the availability of fund filings as well as internal analysis and may not represent real-time allocations.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although these funds seek to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in them.

Short positions and negative cash values are not included in the allocation.

While sources used for pricing publicly traded securities are considered reliable, the prices displayed on your statement may be based on actual trades, bid/ask information or vendor evaluations. As such, the prices displayed on your statement may or may not reflect actual trade prices you would receive in the current market. Pricing for non-publicly traded securities is obtained from a variety of sources, which may include issuer-provided information. Raymond James does not guarantee the accuracy, reliability, completeness or attainability of this information. Investment decisions should be made only after contacting your Financial Advisor.

Within certain packaged products (for example, open-ended mutual funds, closed-ended mutual funds and exchange traded funds), any fixed income security held in the product portfolio is affected by several risks, including, without limitation, interest rate, prepayment, and credit related risks. Any rise (fall) in interest rates may reduce (increase) the value of the investment. An overview of these and other risks is available at raymondjames.com, finra.org, emma.msrb.org, and investigatingbonds.com.

Packaged products may be represented across multiple asset classes.

This report(s) has been generated using a historical time period, please note that Model and/or S&P Comparison Data, where applicable, will be as of the previous business day and will not retroactively reflect data based on the "as of" time period selected.



College of the Canyons

James Schramm james.schramm@raymondjames.com

Benchmark Information

Bloomberg U.S. Agg Bd - The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

S&P 500 Total Return Indx - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

Custom Blended Benchmark 1

S&P 500 Total Return Indx 50%, Bloomberg U.S. Agg Bd 50% - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

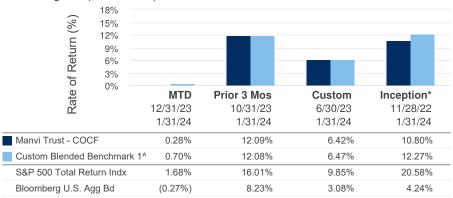


Manvi Trust - COCF // xxxxx757

James Schramm james.schramm@raymondjames.com

Portfolio Performance

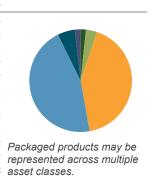
Time-Weighted (Net of Fees) 18%



^{*}Returns are annualized. ^See Additional Information for benchmark details.

Asset Allocation

	Market	% of
	Value (\$)	Portfolio
Cash & Cash Alternatives	33,601.32	5.17%
■ Cash [*]	10,783.98	1.66%
Cash Alternatives	22,817.34	3.51%
Fixed Income	273,055.46	42.04%
Equity	342,929.57	52.79%
U.S. Equity	295,613.81	45.51%
Non U.S. Equity	35,648.28	5.49%
Real Estate	11,664.61	1.80%
Equity Other	2.87	0.00%
Alternative Investments	0.00	0.00%
Allocation Strategies	0.00	0.00%
Non-Classified	0.30	0.00%
Total Portfolio	\$649,586.65	100%

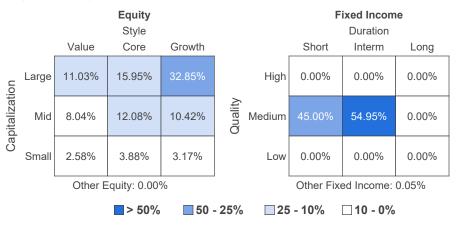


^{*\$1,419.14} is held in cash and cash sweep products

Asset Growth

	MTD	Prior 3 Mos	Custom	Inception
	12/31/23	10/31/23	6/30/23	11/28/22
	1/31/24	1/31/24	1/31/24	1/31/24
Beginning Market Value	\$639,511.04	\$577,850.68	\$612,473.36	\$582,056.25
Contributions/ Withdrawals	\$0.00	(\$6,206.13)	(\$9,942.34)	(\$14,385.47)
Income	\$100.51	\$6,503.91	\$9,642.89	\$17,272.96
Change in Market Value	\$1,713.92	\$63,177.01	\$29,151.56	\$56,381.73
Ending Market Value	\$641,325.47	\$641,325.47	\$641,325.47	\$641,325.47
Investment Results	\$1,814.43	\$69,680.92	\$38,794.45	\$73,654.69

Style Analysis





Performance by Account as of Feb 8, 2024

Manvi Trust - COCF // xxxxx757 **James Schramm** james.schramm@raymondjames.com

Performance by Account Summary Time-Weighted (Net of Fees)

	Open Date / (Close Date)	Market Value	MTD 12/31/23 1/31/24	Prior 3 Months 10/31/23 1/31/24	Custom 6/30/23 1/31/24	Last 12 Months 1/31/23 1/31/24	Last 3 Years* 1/31/21 1/31/24	Since Inception* 11/28/22 1/31/24
Manvi Trust - COCF // xxxxx757	11/28/22	\$641,325.47	0.28%	12.09%	6.42%	9.33%	N/A	10.80%
Total Portfolio	11/28/22	\$641,325.47	0.28%	12.09%	6.42%	9.33%	N/A	10.80%

^{*}Returns are annualized for periods greater than one year.





Time-Weighted

Manvi Trust - COCF // xxxxx757

James Schramm
james.schramm@raymondjames.com

Performance by Account Detail

Manvi Trust - COCF // xxxxx757

Inception: 11/28/22

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	(Net of Fees) Performance
MTD 12/31/23-1/31/24	\$639,511.04	\$0.00	\$100.51	\$1,713.92	\$641,325.47	\$1,814.43	0.28%
Prior 3 Months 10/31/23-1/31/24	\$577,850.68	(\$6,206.13)	\$6,503.91	\$63,177.01	\$641,325.47	\$69,680.92	12.09%
Custom 6/30/23-1/31/24	\$612,473.36	(\$9,942.34)	\$9,642.89	\$29,151.56	\$641,325.47	\$38,794.45	6.42%
Last 12 Months 1/31/23-1/31/24	\$600,559.26	(\$14,385.47)	\$17,803.47	\$37,348.21	\$641,325.47	\$55,151.68	9.33%
Last 3 Years* 1/31/21-1/31/24	\$0.00	\$567,670.78	\$17,272.96	\$56,381.73	\$641,325.47	\$73,654.69	N/A
Since Inception* 11/28/22-1/31/24	\$582,056.25	(\$14,385.47)	\$17,272.96	\$56,381.73	\$641,325.47	\$73,654.69	10.80%

^{*}Returns are annualized for periods greater than one year.



Performance by Year as of Feb 8, 2024

Manvi Trust - COCF // xxxxx757

James Schramm james.schramm@raymondjames.com

	Beginning Market Value	Contributions/ Withdrawals	Income	Change in Market Value	Ending Market Value	Investment Results	(Net of Fees) Performance P	Annualized* erformance
Total Portfolio	\$582,056.25	(\$14,385.47)	\$17,272.96	\$56,381.73	\$641,325.47	\$73,654.69		10.80%
Year to Date (12/31/2023 - 1/31/2024)	\$639,511.04	\$0.00	\$100.51	\$1,713.92	\$641,325.47	\$1,814.43	0.28%	10.80%
2023	\$581,445.72	(\$14,385.47)	\$17,773.90	\$54,676.89	\$639,511.04	\$72,450.79	12.61%	11.40%
2022 (11/28/2022 - 12/31/2022)	\$582,056.25	\$0.00	(\$601.45)	(\$9.08)	\$581,445.72	(\$610.53)	(0.10%)	(0.10%)

^{*}Returns are annualized for periods greater than one year.



Manvi Trust - COCF // xxxxx757

James Schramm james.schramm@raymondjames.com

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The account listing may or may not include all of your accounts with Raymond James Financial Services, Inc. This report is comprised of data from the following accounts: xxxxx757

Some reports have been excluded from this package due to no data available.

Report ID: a 731336 1707454800000 1707510777670000 00001of00001-CBM

Performance

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The current performance may be lower or higher than the performance data quoted. It is not possible to invest directly in an index.

Performance is depicted using the Time-Weighted method for the entire period.

Time-Weighted - The geometric (compounded) return measured on the basis of periodic market valuations of assets. If applicable, the return includes the effects of leverage. Unlike the dollar-weighted method, it minimizes the impact of cash flows on the rate of return; however, in principle it requires valuations to be made on the occasion of each cash flow. Approximation to this measure can be obtained by prorating cash flows to successive valuation points or by computing internal rates of return between valuation points. If there are no interim cash flows, the time-weighted return, compounded annually determines the entire value of an investment.

Returns are calculated net of fees.

Annualized refers to the annualized return from the inception date of the account, or the selected beginning date when using the date-to-date functionality.

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Managed Account Performance- In order for managers to track real time cash in managed AMS accounts, certain activity may not reflect the actual transaction dates and market values may differ from what is reported on client statements. The Time-Weighted Total Equity and Time-Weighted All Cash returns are the same for these accounts.

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Securities Information

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Raymond James Certificates of Deposit values will show as contributions on the date they became available to the Portfolio Performance system. They are included through the selected calculation ending date. Prior inclusion of these values in the rate of return calculation is not available.

Values include accrued income. Values are based on trade date accounting method.



Manvi Trust - COCF // xxxxx757

James Schramm james.schramm@raymondjames.com

Morningstar equity information as of (February 08, 2024)

Morningstar mutual fund and annuity information as of (February 06, 2024)

Morningstar 529 information as of (January 19, 2024)

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This analysis is for informational purposes only and is intended to be used as part of a complete portfolio review with your financial advisor. The data provided in the asset allocation analysis is subject to inherent limitations and is not guaranteed to represent actual asset class exposure(s) within your account(s) at the time of calculation. See raymondjames.com/asset allocation/faq to learn more. Raymond James and Morningstar data are subject to the availability of fund filings as well as internal analysis and may not represent real-time allocations.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although these funds seek to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in them.

Short positions and negative cash values are not included in the allocation.

While sources used for pricing publicly traded securities are considered reliable, the prices displayed on your statement may be based on actual trades, bid/ask information or vendor evaluations. As such, the prices displayed on your statement may or may not reflect actual trade prices you would receive in the current market. Pricing for non-publicly traded securities is obtained from a variety of sources, which may include issuer-provided information. Raymond James does not guarantee the accuracy, reliability, completeness or attainability of this information. Investment decisions should be made only after contacting your Financial Advisor.

Within certain packaged products (for example, open-ended mutual funds, closed-ended mutual funds and exchange traded funds), any fixed income security held in the product portfolio is affected by several risks, including, without limitation, interest rate, prepayment, and credit related risks. Any rise (fall) in interest rates may reduce (increase) the value of the investment. An overview of these and other risks is available at raymondjames.com, finra.org, emma.msrb.org, and investigatingbonds.com.

Packaged products may be represented across multiple asset classes.



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Benchmark Information

Bloomberg U.S. Agg Bd - The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

S&P 500 Total Return Indx - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

Custom Blended Benchmark 1

S&P 500 Total Return Indx 50%, Bloomberg U.S. Agg Bd 50% - The S&P 500 Index Total Return is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

The Bloomberg U.S. Aggregate Bond index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.