

# PROGRAM OF STUDY

## Real Estate Certificate of Achievement

The Real Estate program involves the study of California real estate principles, practices, procedures, and law. It offers courses mandated by the California Bureau of Real Estate (CalBRE) to prepare those who desire a career in real estate.

Students must successfully complete and pass the Real Estate Principles class (REAL-100), the Real Estate Practices class (REAL 101), and one additional class (of the student's choosing from the approved list) in the Real Estate Department to academically qualify for the California Real Estate Sales license and examination. These classes may also be applied to the academic requirement for the California Real Estate Broker license and examination.

On successful completion of the full program, the student will be academically qualified to apply to take the California Real Estate Broker examination.

Target occupations for this course of study include real estate sales, real estate broker, mortgage broker, property manager, loan broker, and escrow officer.

Students are advised to check current California Bureau of Real Estate or other applicable agency academic requirements prior to registering for any course to ensure that it satisfies current requirements as a mandatory or elective course for the Real Estate Sales or Real Estate Broker licenses. The CalBRE and other applicable agency requirements change periodically and the Real Estate Program does not warrant that the listed courses meet current requirements.

### **Student Learning Outcome:**

Students will be able to demonstrate proficiency in the core knowledge required for the California Bureau of Real Estate examination for real estate sales and real estate broker licenses.

### **Program Requirements:**

		<b>Units</b>
REAL 100	Real Estate Principles	3 - 0
REAL 101	Real Estate Practices	3 - 0
REAL 105	Financing	3 - 0
REAL 115	Legal Aspects of Real Estate	3 - 0
REAL 120	Real Estate Appraisal I	3 - 0
BUS 201	Principles of Accounting	5 - 0

### **Plus six units from the following:**

		<b>Units</b>
BUS 211	Business Law	3 - 0
REAL 121	Real Estate Appraisal II	3 - 0
REAL 130	Escrow Procedures & Processing	3 - 0

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**Total Units**

**26**

PID 278